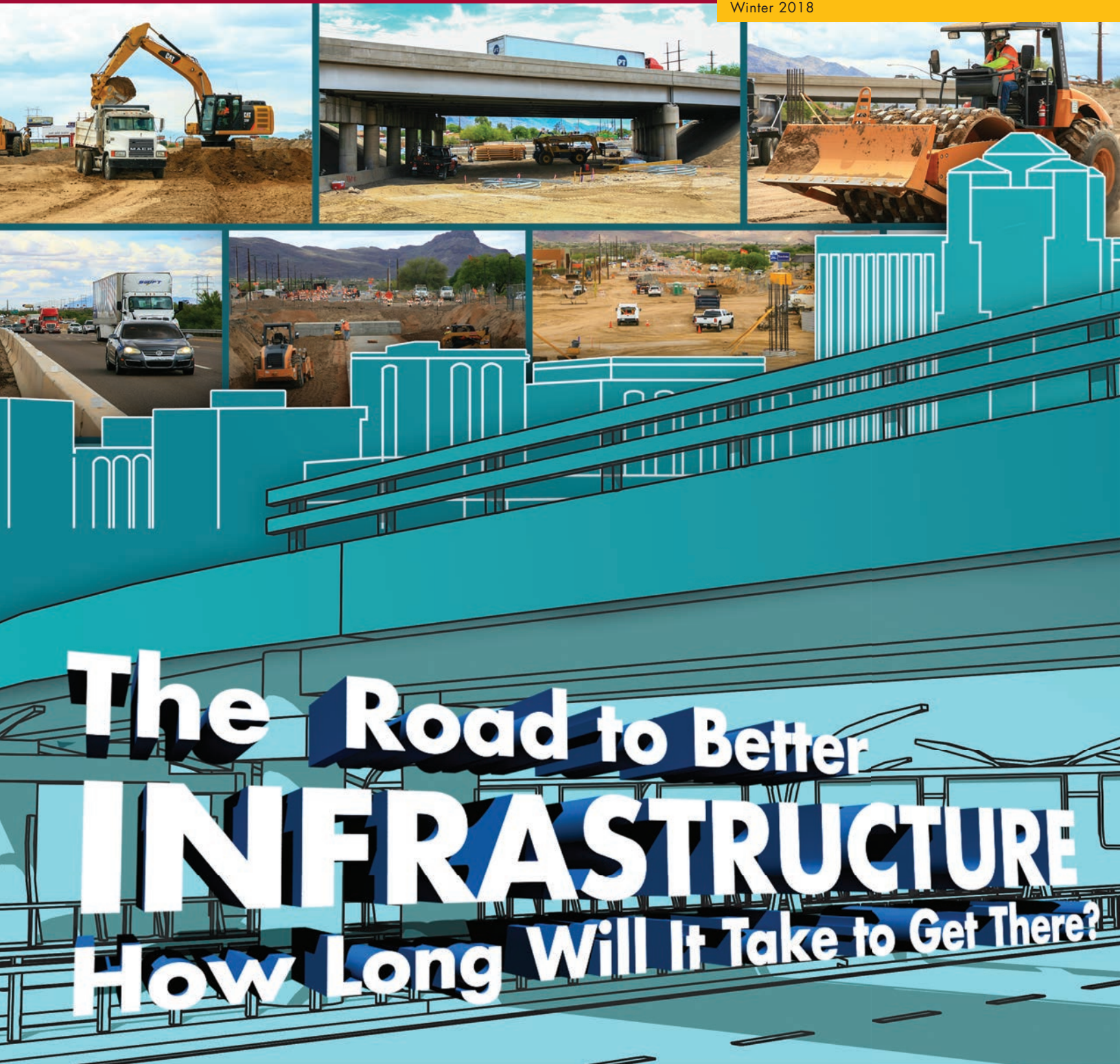


Winter 2018



# The Road to Better INFRASTRUCTURE How Long Will It Take to Get There?

[TucsonChamber.org](http://TucsonChamber.org)

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## WHAT WE DO

### ECONOMIC EXPANSION AND JOB CREATION

**Retain and expand local business**  
**Foster business growth and job creation**  
**Promote our community**

## HOW WE DO IT

### ADVOCACY

#### **Support public policy that promotes economic expansion**

- Create and promote a pro-business legislative agenda
- Advocate for the preservation and expansion of funding for education
- Protect funding for career and technical education
- Maintain the Project Prosperity program

#### **Ensure the business position is represented in elections**

- Evaluate candidates for public office
- Promote the election of public policy makers who understand and support job creation
- Promote passage or defeat of business-relevant ballot initiatives
- Administer the Tucson Metro Chamber Political Action Committee (PAC)

#### **Increase the voice of business with local, state and federal officials**

- Represent business at City Council and County Board meetings
- Schedule business leaders to appear at City Council and County Board meetings
- Mobilize Chamber investors to engage with policy decision makers
- Collaborate with the Southern Arizona Defense Alliance

### WORKFORCE DEVELOPMENT

#### **Improve workforce readiness**

- Lead Intern to Career program for high school students
- Foster better alignment between education and private sector
- Collaborate with Earn to Learn program

#### **Develop future business leaders**

- Host the Emerging Leaders Council
- Collaborate with Greater Tucson Leadership

#### **Promote strategic problem solving between private and public entities**

- Increase Chamber investor awareness of issues and candidate positions
- Maintain the Coalition Against Retail Theft (CART)
- Provide *We Can Help* online help desk resource

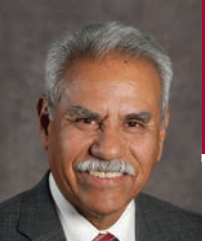
#### **Host public policy forums**

- Lead delegation of business leaders to Washington, D.C. to advocate with federal officials
- Host the State of the State Address
- Host the State of the City Address
- Host Issues Over Easy
- Host Interface

#### **Create new economic opportunity for Tucson region**

- Promote the expansion of air service at Tucson International Airport
- Host procurement workshops with federal, state, county and city entities
- Advocate for expanded military mission assignments throughout Southern Arizona





## Chairman's Message

Larry Lucero  
Chairman of the Board

# Infrastructure: Lead, Collaborate, Succeed

Welcome to the winter edition of *The Chamber Edge*. The focus of this edition is on Infrastructure. The commentary included may both enlighten and challenge you. We have gathered a diverse group of stakeholders who will report their perspectives on infrastructure challenges and solutions from the public and private sectors.

Whether the investment is by the public or private sector, our region is faced with great financial challenges in order to continue building and maintaining critical infrastructure. The Tucson Metro Chamber applauds previous efforts to address our need for adequate roadways and transit to move our citizens to work and recreate. This is just one element of the critical fabric that supports the economy of our region.

Tucson Electric Power Co. (TEP) where I work, faces the challenge of building and repairing the electric infrastructure vital to the community we serve. Literally hundreds of millions of dollars are invested annually to provide safe, reliable and affordable electricity to our customers. You probably are familiar with the delivery system that includes generation, transmission and ultimately distribution to your home and business. Those systems all require capital intensive investment in order to deliver the high level of service our customers expect.

Tucsonans continue to install private residential solar and TEP continues to acquire community scale renewable generation for our customers. The corporate goal of growing our renewable portfolio to provide 30% of our energy from renewable generation by 2030 is the right strategy. Integrating wind and solar generation into our distribution system is a challenging endeavor for our engineers and system operators, requiring additional investment to maintain the high level of reliability we all expect.

As an infrastructure company, we are undergoing rapid transformation driven by technological advances and our customers' desire to better manage their energy use and cost. TEP continues to explore how to smartly incorporate those goals into our business. We are collaborating with our local governments to determine how to effectively align our investments in electrical infrastructure with plans local government has for public transit electrification and renewables.

Just like the partners in our community the cities/towns, Pima County, Pima Association of Governments, telecommunications providers and other utilities responsible for our vital infrastructure, we all are striving to maintain a high-quality of life and exceptional infrastructure that attracts new investment and jobs to our region. How we smartly collaborate on that challenge going forward is described in greater detail by the commentary that follows.

In order to succeed as a region, it will require collaboration and support for the ideas and initiatives that will build, maintain and expand efficient cost-effective infrastructure.

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## President's Message

Michael V. Varney  
President & CEO

# Got Culture?

I recently had the great pleasure of walking the Camino de Santiago, a 482-mile medieval-era pilgrimage trail between southwest France and western Spain. It was a great experience. There were life lessons all along the way.

One of the things I discovered on the walk was that many people, especially young people, were making the trek because they were in a period of transition at work. There were many causes of the transitions, but none was more pronounced than dissatisfaction or disaffection with the workplace and managers.

My very first "Camino buddy" was Kirsten, a 30-something woman from Australia. When our conversation got around to why we were each walking the Camino, she told me a story of a micro-managing supervisor who was impossible to please. After months of trying to work out their differences (with no luck), she said she just walked into her supervisor's office one morning and announced she was leaving. The Camino was Kirsten's venue for clearing her head and deciding her next career move...and how to end up someplace where there was more workplace harmony.

Another woman I met a few days later was from Ireland. She was young and had a career going for her in retail. She said she felt very unfulfilled and so after great thought, decided it was time to move on in life.

I met a lot of students who had recently graduated. Many were uncertain about their futures and were trying to find their "center" by walking the Camino. None of these young people seemed very excited about commencing a career in anything. Some even expressed apprehension.

The reminder I took away from the cumulative comments of these individuals and others was that company culture matters and it matters a lot. Going to work should never be a chore. Going to work should feel like an opportunity to contribute one's talents to a cause greater than one's self. The office culture should promote innovation and creativity. It should have an element of fun and laughter. Being part of a team in business is no different than being on a team in sports. Work hard. Celebrate wins. It's not very complicated.

So, here's a lesson from the Camino for all of us. If it has been a while since you checked up on your company culture, now may be the time to do so. Is it as good as it can be?

Michael V. Varney  
President & CEO



*"Being a member of the Tucson Metro Chamber has given us the opportunity to develop great business relationships with other Tucson businesses. We've gained exposure and recognition for winning a Copper Cactus Award, which has been very rewarding for our company in terms of credibility and exposure. We have also gained memorable experiences getting involved within the Tucson community."*

**Crystal Magallanes**  
Silverado Rooter and  
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# PUBLIC AFFAIRS COUNCIL UPDATE



## Government Affairs Message

Robert Medler  
Vice President of  
Government Affairs

The Public Affairs Council has been busy with several initiatives during the past few months—from providing recommendations to the Board of Directors on the November ballot initiatives, to finalizing the language for the 2018 Legislative Agenda and the “Fly Tucson First” pledge and campaign. The Council listened to presentations on the TUSD Bond initiative, as well as the current and future plans of DM50, Tech Parks Arizona and the Tucson Airport Authority.

We had an especially encouraging presentation from Fletcher McCusker, chair of the Rio Nuevo Board, regarding the development and revitalization of downtown Tucson. A large portion of the presentation was spent detailing four exciting hotel projects in the area. November 7 marked the grand opening of the AC Marriott on 151 E. Broadway Boulevard. Coming soon are Marriott Moxy, a boutique hotel next to the Tucson Convention Center, and a refurbished Hotel Arizona.

### *About the Council:*

*The Public Affairs Council is comprised of investors immersed in public policy analysis. The group engages in discussions focused on pro-business initiatives at the local, state and federal levels with topics ranging from economic development and growth, to transportation, to healthcare.*

*For more information, please contact Grace Gegenheimer (520) 792-2250, ext. 182.*

## A Look Ahead at the 2018 Legislative Session

The 2018 legislative session is quickly approaching and, as with every year, we will likely see more than 1,000 bills proposed. Bills will range from positive steps for the business community to possible damaging legislation. We also will see bills that will leave you scratching your head in wonder. And of course, there will inevitably be the fireworks. There are several issues this year that will likely shake things up. Two of the most important to Chamber investors are water and education. Each year, the Tucson Metro Chamber puts forward a legislative agenda, which is approved by the board of directors. The agenda lists priorities we will advocate for on your behalf.

In summer 2017, the State of Arizona and Gov. Ducey initiated a process to look at water issues in the state and make plans for the future. Two working groups were created to focus on issues related to the Colorado River and groundwater supply and rules. Out of these two groups came recommendations that will go to the legislature in the form of proposed bills. These proposals will have significant impacts to the business community. The Chamber will actively track the legislation. Water is going to be a hot topic for the governor’s office, the Legislature, local governments and the business community. The Chamber will keep you posted on any developments.

The other hot topic will be education, which has been a major issue for several years now and yet has not been truly resolved. Education is still severely underfunded and while our schools are still doing okay, more money needs to be targeted for our kids. There are talks occurring already between the state agencies and the governor’s office in order to reduce budgets and dedicate this funding towards education. On the other side of the equation, schools must prioritize spending and work to ensure the highest and best use of taxpayer dollars. The status quo of seventy-five cents of each education dollar making it in to the classroom must change. These discussions are just one step in the process.

Finally, the Tucson Metro Chamber compiles an annual legislative agenda that is approved by the Board. This agenda lays out the priorities of the Chamber on behalf of Chamber investors and helps to frame all actions the government relations team takes during the session. Some of the priorities of the Chamber include:

- Support affordable healthcare options for Arizonans to ensure economic stability of the healthcare system throughout Southern Arizona
- Strengthen Arizona’s ability to utilize public-private partnerships
- Support modernization and simplification of the state’s K-12 funding system
- Support new and increased revenue sources for infrastructure
- Support infrastructure projects that maximize job creation and investment in Arizona’s interstate system, including I-10, I-11, and I-19 corridors
- Oppose government intrusion into private workplace management

This legislative session is looking like it will be a fun session with lots of important topics and changes being proposed. As always, we will be engaged at the capitol in Phoenix and with our local legislators to ensure your voice is heard. If you ever have any questions or concerns about what’s going on, please let our team know. The Chamber is here to represent you and we value your opinions. We will make sure you are updated as the session progresses.

Robert Medler  
Vice President of Government Affairs



## ECONOMIC DEVELOPMENT

- Advance tax policies that encourage job creation, capital investment and facilitate Arizona's ability to attract and retain businesses
- Oppose state budget proposals that would reduce economic development capacity and impair tourism dollars
- Support the Military Installation Fund and its funding source
- Strengthen Arizona's ability to utilize public-private partnerships
- Advocate for increased funding for tourism promotion via the Arizona Office of Tourism
- Oppose reductions in funding for the Arizona Healthcare Cost Containment System (AHCCCS)
- Support affordable healthcare options for Arizonans to ensure economic stability of the healthcare system throughout Southern Arizona

## EDUCATION

- Advocate for new and increased financial resources for K-12 education and public higher education programs
- Support modernization and simplification of the state's K-12 funding system
- Strongly advocate the reinstatement of full funding for four-year Joint Technical Education District (JTED) programming
- Support the Arizona Education Progress Meter, which elevates a set of widely accepted education indicators by which Arizonans can measure our state's progress in P-16 education
- Support the strengthening of Arizona's public universities with a stable funding model based on the state funding 50% of the cost to educate resident students
- Support critical capital projects and enhanced flexibility to ensure access for qualified students, world-class research capabilities and excellent workforce preparation at Arizona's public universities

## INFRASTRUCTURE

- Support new and increased revenue sources for infrastructure (roads)
- Oppose sweeps from the Highway User Revenue Fund, the State Lake Improvement Fund, the Aviation Fund and other dedicated transportation funds into the general fund
- Support full restoration of revenue share funding back to counties and municipalities
- Support infrastructure projects that maximize job creation and investment in Arizona's interstate system, including I-10, I-11, and I-19 corridors
- Develop and implement an appropriate increase to the gasoline sales tax
- Support legislation, regulation and policies that recognize utility infrastructure delivery systems as assets requiring consistent maintenance, improvement and support through investments by all users

## BUSINESS CLIMATE

- Oppose government intrusion into private workplace management
- Support legislation that protects businesses from frivolous lawsuits
- Protect the business community's ability to engage in political speech



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# TO FLY OR NOT TO FLY FROM TUCSON? THAT IS THE QUESTION!



Howard Stewart  
President/CEO,  
AGM Container  
Controls, Inc.

All Tucsonans who fly have asked themselves, "Should I fly from Tucson International Airport (TUS) or from Sky Harbor (PHX)?" I propose we ask ourselves a different question: "As someone who cares about Tucson's best interests, from which airport should I fly?"

Despite the much greater distance, Tucsonans make about 1,000,000 flights a year out of PHX, most of which could originate from our own city. Frequently, they mistakenly assume that travel from PHX will be cheaper.

Flights from PHX are sometimes cheaper, and PHX offers other advantages, such as:

- It's served by more airlines;
- Offers more flights per day; and
- Offers more non-stop flights.

So, I get it! However, I ask that Tucsonans consider the many opposing disadvantages, such as:

- It takes far more time to get to PHX vs. TUS (Isn't our time worth something?)
- Driving to PHX costs far more, in terms of the wear, tear and cost of gas for your vehicle. In fact, based on IRS-authorized reimbursement rates of \$0.55 per mile, the average additional cost to drive to PHX vs. TUS is about \$100.
- Parking around PHX typically costs 2-3 times more than parking around TUS.
- Security lines at PHX vs TUS take far longer to get through, increasing the likelihood that one will miss a flight.

- One might need to stay overnight near PHX, especially if flying out early or arriving late, and
- The drive to PHX is far riskier. It's an extra 200+ miles, often beside many distracted drivers!

Are these disadvantages worth saving your company a few bucks on travel? As business owners we must always answer the question, "To fly or not to fly from PHX" with a resounding "No!"

As a Tucsonan who cares about my community, I realize there are other advantages to supporting TUS. First, there's a symbiotic relationship between TUS and our regional economy, in that they share in and support one another's prosperity. For example, as Southern Arizona's economy grows, so do the number of airport passengers and businesses that TUS serves. Likewise, as TUS grows, it better meets our needs as passengers and businesses. TUS supports local business growth.

Second, when Tucsonans fly out of PHX, the money they spend on such travel isn't spent here. When we don't use our own airport, there's less reason for new airlines to pursue Tucson as a destination and fewer reasons for airlines that already serve Tucson to expand their Tucson routes to new destinations.

That's why it's high time that all metro Tucson business leaders should rally around a "Fly Tucson First" pledge. The pledge will put our words as regional employers, community leaders and local government officials into action, as it implements travel policies that will promote the use of air service via TUS.

TUS can meet the higher demand that a successful "Fly Tucson First" pledge should create, as TUS already has the capacity and facilities to expand services, as well as to recruit new flights.

I've signed the Fly Tucson First pledge. Will you?



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## MAC Brings Tucson Businesses Together in Show of Support



Ellen Jimenez  
Military Affairs  
Committee Chair

Since 1929, the Tucson Metro Chamber's Military Affairs Committee (MAC) has maintained a close relationship between Davis-Monthan Air Force Base and the Tucson community. Over the years, that relationship has expanded to all military installations in Southern Arizona, including Western Army Aviation Training Site, the 162nd Air National Guard, the ROTC units at the University of Arizona, and the Navy and Marine units in Tucson. The MAC is dedicated to the tasks of building and maintaining

bridges of understanding and cooperation between the military and civilian communities in Tucson and Southern Arizona.

MAC's Mission is to connect Tucson military with Tucson businesses while supporting the missions, personnel, and morale of local military with financial sponsorships, networking, education, support and advocacy.

MAC regularly brings Tucson businesses together to show support for our military through different activities. One of those recent activities was the 4th Annual Thanksgiving Dorm Bash. With close to 50 volunteers, our airmen who live in the dorms of Davis-Monthan Air Force Base were treated to a Thanksgiving feast they won't soon forget. The event served close to 500 airmen, many of whom spent their first holiday away from home.

In addition to the Thanksgiving meal, the Dorm Bash provided Davis-Monthan's airmen the opportunity to visit with MAC's volunteers who showed them Tucson's gracious hospitality and gratitude and made them feel welcome in our community.

In December, MAC held the 7th Annual Operation Zulu, which was a great success. This program started with one of our deployed chief master sergeants who recognized that quite a few airmen under his "wing" were spending their first holiday deployed. Through our business community, MAC was able to raise funds, collect gifts, wrap them for the holiday and ship the packages to those deployed. This year, MAC shipped more than 53 boxes containing over 530 gifts to our "deployed Santas" at various locations down range. Being away from loved ones during the holidays can be extremely difficult. Operation Zulu plays an important role in letting our deployed airmen know that we are thinking of them and are grateful for their tremendous service and sacrifice.





# The Road to Better INFRASTRUCTURE

## How Long Will It Take to Get There?

### Why NOW Is the Time to Fix Our Streets



Michael V. Varney  
President & CEO,  
Tucson Metro  
Chamber

Remember the old tv campaign for Fram oil filters? The mechanic in the add extols the virtues of changing the oil in your car frequently to avoid more costly engine repairs from using old oil. At the end of the commercial, the mechanic (wiping his hands with a cloth) reminds the viewer, "You can pay me now or pay me later."

That campaign pretty much sums up the choice we have regarding the need to repair our streets and roads. In Tucson and unincorporated Pima County, 60% of roads are in poor and failed condition.<sup>1</sup> Pot holes

and broken pavement are dangerous and costly to drivers. It is estimated that residents spend approximately \$542 per year in increased maintenance costs, vehicle deterioration and fuel consumption due to poor road conditions.<sup>2</sup> Every year we go without making necessary repairs, the condition of these roads continues to deteriorate and become costlier to fix in the future.




We can debate the reason that our streets are in their current state all day. Highway User Revenue Fund (HURF) money paid by residents but subsequently swept by the state to balance its budget is one factor. The loss of local revenue to local government treasuries during the Great Recession is another. And one can even make the case for how high road repair is on the list of government priorities. But debating how we got here will not repair one square inch of road surface. Only bold, creative and visionary planning will do that.

In 2014, the Tucson Metro Chamber conducted a landmark survey of major employers in Pima County to identify what they like most about doing business here and what they like least. At the top of the list of dislikes was dissatisfaction with the condition of our streets and roads. These employers made it clear that they wanted our roads fixed and wanted them fixed now.





## January 2017 VIP Direct Survey

QUESTION: The Tucson City Council recently passed a measure to ask voters to approve a one-half cent increase in the city sales tax in the May election. If approved by voters, 60% of these funds will be dedicated to capital purchases for public safety (new patrol cars, ambulances, fire trucks, etc.) and 40% will be dedicated to repair of City of Tucson streets including mandatory ADA compliance. Which of the following phrases best describes your opinion about this measure?

Answer	0%	50%	100%
I approve of the measure exactly as described above.			
I approve of the measure, but prefer that 60% of the funds are dedicated to street repair and 40% of the funds are dedicated to public safety expenditures.			
I do not approve of this tax increase at all.			




## May 2017 VIP Direct Survey

QUESTION: Proposition 101 will be on the ballot in the May 16 special election. The City of Tucson is asking voters to consider a half-cent sales tax increase for the next five years. The funds collected over the five-year period would be split with \$100 million being used to restore, repair, and resurface City streets, and \$150 million would be spent on vehicles, equipment, and facilities for the Tucson Police Department and Tucson Fire Department. A half-cent sales tax increase is estimated to cost each City of Tucson taxpayer, approximately \$3 per month over the course of the five-year period. Given this information, which of the following answers best describes how you will vote as a resident of the City of Tucson on Prop 101? (If you are not a resident of the City of Tucson, please indicate which way you would vote if you were a resident.)

Answer	0%	50%	100%
I will (would) vote IN FAVOR of Prop 101			
I will (would) vote AGAINST Prop 101			

## November 2016 VIP Direct Survey

QUESTION: Of the following phrases, which one best summarizes your opinion about how important it is for the Arizona State Legislature to address increased funding for transportation infrastructure in the 2017 legislative session starting in January?

Answer	0%	50%	100%
Funding for transportation Infrastructure (roads, bridges, etc.) should be a "top three" priority at the legislature. The legislature should take an "all of the above" approach to finding the money to improve transportation infrastructure.			
Funding for transportation infrastructure is important, but does not rise to a top three priority.			
Funding for transportation infrastructure is not a priority the legislature should consider in 2017 given all of the other more pressing priorities that need the legislature's attention.			

Read on for more information about this important challenge and what we can and must do to meet the challenge.

### SOURCES:

1. *The Roads to Recovery, Facts About Transportation Funding and Spending [Brochure].* Pima County.
2. *TRIPnet.org* 2016

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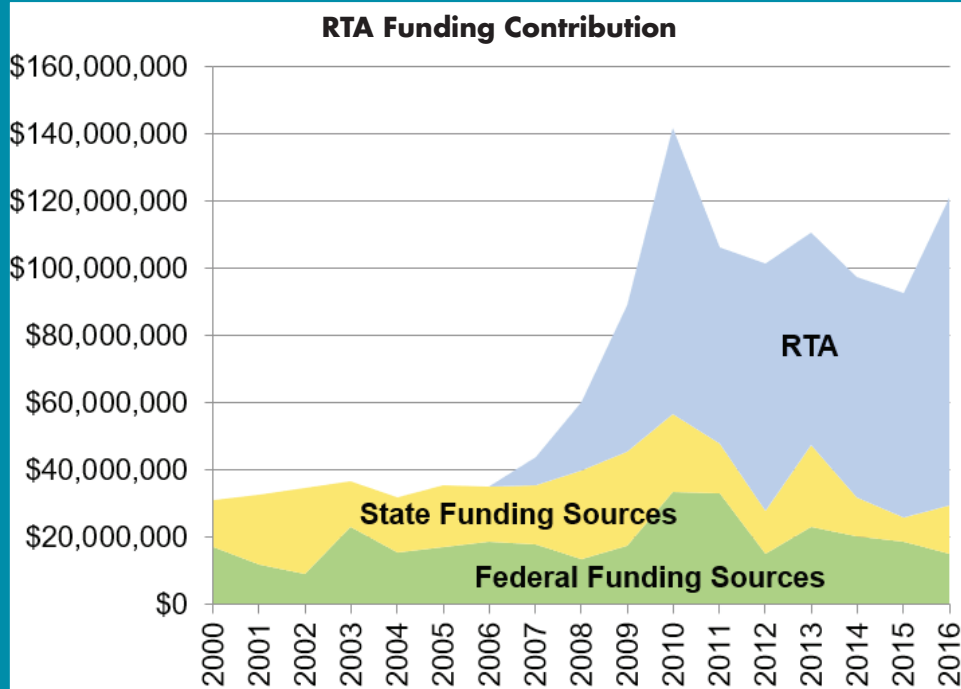
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## RTA Plan Stands the Test of Regional Collaboration



**Farhad Moghimi**  
*Executive Director,  
Regional  
Transportation  
Authority*

An original goal associated with the Regional Transportation Authority's 20-year transportation plan was improving regional mobility. Two recently completed projects, for example, met that goal by creating new and improved connections.

In January 2017, our community celebrated the opening of the Kolb Connection project, which extended Sabino Canyon Road to Kolb Road, opening a brand new road in one of the more heavily congested sections within the city. The project included bridges over the Pantano Wash and the old Vincent Mullins Landfill to address drainage and environmental needs.

In mid-2017, a new paved Wilmot Road, from north of Sahuarita Road to the paved section south of Interstate 10, created another major access point for residents in the southeastern section of our region.

The FY 2007-2026 RTA plan approved by Pima County voters in 2006 has produced nearly 800 projects to date, meeting other plan goals of added safety and new travel choices. These have been delivered through expanded evening and weekend transit service, a streetcar service, new bus pullouts, signalized pedestrian crossings, traffic signal improvements, drainage improvements, improved intersections, new and widened roads, new bike lanes and sidewalks and wildlife crossings.

The RTA, which is in its 11th year of implementing projects, invested more than \$1 billion across the region in its first decade. A countywide half-cent sales tax approved by voters in 2006 to fund the plan will continue through FY 2026. (See chart for the RTA's financial impact to our region.)

This locally controlled funding source allowed the RTA flexibility in plan development to identify priority regional projects. In addition to this adaptive use of funds, the RTA Board was established with a one-vote per member jurisdiction to seek regional thinking and consensus.

The development of the RTA plan is a model of collaboration that others still look to today for its transparent process with the public and the media, including participation from a citizens' committee that included people from across the region with diverse interests.

This model allowed people with different perspectives to sit at the same table, roll up their sleeves to develop the plan and reach consensus on how to best invest a limited amount of money across jurisdictional boundaries and provide regional benefits.

Currently, our region has identified \$17 billion in expected available funds to meet our transportation needs through 2045. That figure assumes the current RTA sales tax will be extended to implement a new RTA plan. Apart from the identified resources, the region has identified another \$15 billion worth of needs but has not identified a source of funding.

The funding gap has more than tripled since the first RTA plan was approved. RTA funds are an effective way to fill that gap. Earlier this year, an audit of the RTA's performance reported that the RTA is on schedule and on budget and is expected to complete the plan in its final stretch.

As a new RTA plan is developed or other potential transportation funding solutions explored, such as those identified in Pima Association of Governments' white paper on funding options ([www.PAGregion.com/fundingoptions](http://www.PAGregion.com/fundingoptions)) for southern Arizona, a collaborative and transparent process will be essential to gain stakeholder buy-in to effectively address our transportation infrastructure needs and meet future goals.

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*Left to right:  
Sean, Jack &  
Jim Clements*







# State of Arizona Supports Local Projects



John S. Halikowski  
Director,  
Arizona Department  
of Transportation

At the Arizona Department of Transportation, we talk about transportation in a personal sense. It's how most of us get to work, how we go to school, how food makes it to our table and how that new TV makes it to our living room. Transportation is personal in how it affects our lives and how it supports the economy of our state.

In and around Tucson, the community is making a significant investment in transportation infrastructure. ADOT is proud to be implementing many of these plans when it comes to the state highway system.

## Current major construction projects:

- Reconstructing the traffic interchange at Interstate 10 and Ina Road, eliminating the at-grade crossing of Ina Road at the Union Pacific Railroad and building an overpass taking Ina Road over I-10 and, in partnership with the Town of Marana, constructing a new bridge over the Santa Cruz River.
- Reconstruction of the bridge decks at Interstate 10 and Craycroft and Wilmot roads.
- Widening State Route 86 (Ajo Way) between Valencia and Kinney Roads.
- Reconstruction of the traffic interchange at Interstate 19 and Ajo Way (phase 1).

## Upcoming major construction projects:

- Phase 2 of reconstruction of the traffic interchange at Interstate 19 and Ajo Way (scheduled for July 2018) and constructing a bridge over the Santa Cruz River.
- Reconstruction of the traffic interchange at Interstate 10 and Ruthrauff Road (scheduled for January 2019), following completion of the Ina Road project.

## Studies:

- In May 2017, ADOT and the Federal Highway Administration began the environmental review for the Sonoran Corridor, a potential new route that would connect Interstate 19 and Interstate 10 south of Tucson International Airport. A Tier 1 Environmental Impact Statement is currently underway and is expected to take three years.
- ADOT and the Federal Highway Administration are currently studying options to improve mobility along Interstate 10 southeast of downtown Tucson, while also identifying a new alignment of State Route 210 (Barraza Aviation Highway) that would connect the existing corridor with I-10 east of downtown. Making improvements along this section of I-10 is intended to help with congestion in downtown Tucson. This stage of the study includes preparing a Design Concept Report and Environmental Assessment, which is expected to be complete by 2019.
- A separate but related future study will evaluate potential improvements on Interstate 10 between the junction with State Route 83 and the junction with State Route 90 in Cochise County.

In a growing state like Arizona, we have significant transportation needs from border to border – including State Route 189 in Nogales and the proposed Interstate 11. Yet, we continue to make advancements where we can through partnerships with organizations like the Pima Association of Governments, the Regional Transportation Authority and the cities and counties of Southern Arizona. Those advancements – like the incredible transformation of Interstate 10 that is ongoing through the region – drive our quality of life and boost a vibrant economy.

*John S. Halikowski is Director of the Arizona Department of Transportation. He can be reached at [director@azdot.gov](mailto:director@azdot.gov).*



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## Infrastructure Makes Economic Development Possible



Jonathan Rothschild  
Mayor,  
City of Tucson

Transportation, sanitation, water and other utilities are what we commonly think of as infrastructure. But parks, schools, hospitals and other amenities also make up a city's infrastructure.

In the time I've had the honor of serving as Tucson's mayor, we've gone to the voters with two requests for infrastructure investment. The first was Proposition 409, a five-year, \$100 million streets bond, narrowly approved by voters in 2012. We put forward a detailed plan for road improvements and followed through on it, with projects coming in ahead of schedule and under budget. Thanks in part to our success with Proposition 409, voters passed our second request for infrastructure investment, Proposition 101, by a much wider margin.

We're in the first year of Proposition 101, a five-year, half-cent sales tax for streets and public safety that's expected to generate about \$50 million a year. Already, we've been able to purchase turnout gear for our firefighters and body-worn cameras for our police officers. As we finish up our last year of road repair with streets bond funds, we'll move seamlessly into our first year of road repair with sales tax funds. While Proposition 409 focused on arterials, Proposition 101 puts greater emphasis on residential streets, essentially doubling the amount of funding available to them.

Transportation infrastructure is expensive, especially roads, which only get more expensive the longer you wait to fix them. Before I came into office, Tucson had waited a long time, hoping the state would restore funding to local governments for road repair. The state now takes less of these funds, but has yet to restore funding for years past.

Our most recent infrastructure investment came about without any city or state funding.

Last month, we launched Tugo Bike Share, joining more than 50 other cities in the U.S. that have a bike share system. The equipment was purchased with a grant from PAG, the Pima Association of Governments, which allocated Federal Highway Administration funds to the project. Operating costs are being covered by sponsorships and user fees. I'm very grateful to our sponsors: Premium Sponsors Tucson Medical Center, Tucson Electric Power, the Tohono O'odham Nation and Banner Health; Sponsors Rio Nuevo and Visit Tucson; and Supporting Sponsors El Rio Health and HealthOn Broadway, the Gadsden Company, Caterpillar and the Tucson Roadrunners. Without their support, Tucson would not have a bike share system.

Tugo Bike Share has 330 bikes and 36 stations in the downtown and University areas. Bike share is another form of transit, intended for short trips, and it's the least expensive addition that can be made to a transit system. It helps solve the "last mile" problem – getting people from their location to a bus or streetcar stop, and vice versa. Bike share has proven to be popular with residents and tourists alike and is a boon for small businesses, which see their foot traffic increase. Users can purchase a daily pass, or monthly or annual memberships, which entitle them to unlimited 30-minute rides from station to station. More information on how to ride can be found on Tugo's website, [TugoBikeShare.com](http://TugoBikeShare.com).

As we continue to make substantial and necessary investments in our roads and our police and fire departments, we can't overlook smaller investments that also benefit Tucson – like bike share. They're the mark of a community that actively looks for ways to make life better for its residents – and I'm proud to say that Tucson fits that description to a T.

# TOP ACCOMPLISHMENTS OF 2017



Received Five Star Accreditation from the U.S. Chamber of Commerce placing the Tucson Metro Chamber in the **TOP 1% OF CHAMBERS OF COMMERCE NATIONWIDE**



Led advocacy efforts to raise **\$19.5 MILLION IN ROAD REPAIR FUNDS** through county-wide property tax to improve road conditions



**DEFEATED** Prop 204, a **PERMANENT 1/2 CENT SALES TAX** increase in the City of Tucson



**MET MORE THAN 100 TIMES** with City Council, County Board, mayors of Tucson, Marana, Oro Valley and Sahuarita, state legislators and Gov. Ducey's office to promote job creation and economic expansion



**HELPED** to **STREAMLINE CITY OF TUCSON SYSTEMS** and procedures to be more business-friendly and worked to create more urban development opportunities through Project Prosperity program



Fought to keep A-10 flying at Davis-Monthan Air Force Base and preserve estimated **\$2.98 BILLION ECONOMIC IMPACT** of Davis-Monthan and the 162nd Air National Guard



**INITIATED THE TALENT RECRUITMENT TASK FORCE**, a group of major employers the Chamber will serve by creating a talent and recruitment toolkit to help them be more successful



**CONVENED MORE THAN 3,750 LOCAL BUSINESS** executives at 23 events in 2017 to make connections and gain business opportunities



Made **804,424 INVESTOR REFERRALS** through the Chamber's website and online business directory



**HONORED 52 LOCAL SMALL BUSINESSES** and charitable non-profit businesses, before an audience of 900, at the Copper Cactus Awards for their excellence and achievements



Coalition Against Retail Theft (CART) **HELD 50 WORKSHOPS** to create solutions to the growing problems of retail theft



**TRACKED 174 DIFFERENT** bills at the state legislature



Published summary of state and local elected officials' voting records. **STATE OFFICIALS VOTED WITH THE CHAMBER 74.7% OF THE TIME**



**LED DELEGATION OF BUSINESS LEADERS TO WASHINGTON, DC** and met with the entire Arizona delegation officials to advocate for matters important to the growth and prosperity of Southern Arizona's economy



**HOSTED 196 INVESTORS AT EIGHT INTERFACE** meetings to create dialog between local business executives, County Administrator Huckelberry and Mayor Rothschild



**CONNECTED 15 HIGH SCHOOL STUDENTS WITH SUMMER INTERNSHIPS** and on-the-job training at local businesses through the Intern to Career program



Hosted more than **58 RIBBON CUTTING CEREMONIES** celebrating investors' milestones, anniversaries and grand openings





# Infrastructure, the Bedrock of Economic Vitality



Chuck Huckelberry  
Pima County  
Administrator

We cannot grow and prosper as a region if we don't have water to drink, roads and railways to move people and goods, modern and efficient airports, power and gas (including renewables), high speed internet, sufficient sewer capacity and sewer line access, and the wherewithal and will to pay for expansion and maintenance of these vital systems.

This isn't news to any member of the public or business community reading this. Infrastructure is everything when it comes to growth. That's why it is a major component of the County's Economic Development Plan. We must invest in our transportation and utility infrastructure if we are to remain competitive as a region.

Developers and site selectors are increasingly looking for shovel-ready properties. That's why Pima County is working with the City of Tucson and our local utilities to make two large areas south of Tucson International Airport ready for development.

The 500-acre Aerospace Research Campus (ARC) already has one tenant, World View, and Vector Space will begin construction of its new manufacturing facility early next year. The county joined with the City of Tucson, Tucson Electric Power and Cox to dig a joint trench to extend water, sewer, power and Internet to this business park dedicated to aerospace, defense, technology and manufacturing sectors. By working together, we all saved money on the installation.

A few miles to the east of ARC, the county is master planning the 2,000-acre Southeast Employment and Logistics Center surrounding the Pima County Fairgrounds. Part of the planning includes cooperation with Tucson and other utility providers to also make this industrial park shovel-ready for those companies seeking very large parcels.

Both business parks lie along the Sonoran Corridor, a 50-square-mile region south of TIA that has the potential to be one of the nation's largest logistical hubs, but only if we build the infrastructure, including expanding TIA, building an auxiliary interstate highway connecting Interstates 19 and 10, and working with Union Pacific on a new line through the corridor.

Infrastructure isn't just about attracting new business. It's also vital for the bottom lines of our existing employers. Free-moving, well-maintained roads reduce operation costs, sufficient utility capacity allows for easier business expansion and high Internet bandwidth improves competitiveness and worker productivity.

It is obvious to everyone in the Tucson Valley that our region is struggling to keep our roadways maintained. We're not alone. Our state is facing a transportation infrastructure crisis and the resistance of the Legislature and governor to increasing or replacing the state gas tax is doing real damage to our state's economic competitiveness, especially outside of Maricopa County. The gas tax hasn't been increased since Fife Symington was governor in the early 90s. In the meantime, inflation, improved vehicle gas mileage and the rise of hybrids and electric vehicles have devastated the value of the gas tax since 1991.

A decade of appeals by county and municipal governments has failed to convince the Legislature of the need to increase state transportation infrastructure funding. We need the business community to lend its voice, or continue to, and press our state leaders for adequate transportation funding in Arizona.





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# A Time for Roads, A Time to Collaborate



Tom McGovern, P.E.  
Consultant,  
Psomas, Inc.  
Chair, PAG Economic  
Vitality Advisory  
Committee  
Member, Tucson  
Metro Chamber  
Board of Directors

One of my favorite songs, “Turn, Turn, Turn,” by The Byrds, reminded us that “To everything there is a season, and a time for every purpose under heaven.” Yes, there is even a season for maintaining our roads. The question is, has the time for that purpose finally arrived? Some of us thought it had 11 years ago when Pima County voters approved a one-half percent sales tax increase and established the Regional Transportation Authority. Certainly, that monumental community decision was fortuitous — it almost single-handedly helped a big segment of our economy to survive the economic collapse of the Great Recession. With the recession now in our rear-view mirror, it is time for our community to go back to the hard work of upgrading our transportation system.

As has always been the case, Tucsonans have a unique internal pain threshold that has to be reached before we will take action. We’re not spur-of-the-moment, ready-fire-aim decision makers here. Just like the song, we wait for the right season to take action. Once that point is reached, we step up and get things done. Sometimes the amount of pain and extra cost incurred in waiting for us all to recognize that time can be very frustrating (and expensive). That’s especially evident when the issue is something like infrastructure, where we can’t count on government to solve it -- federal funding is basically non-existent, gas taxes at state and national levels haven’t been changed in more than 25 years, the state keeps sweeping our HURF revenues (i.e., local gas taxes) out of the State Highway Fund, besides which, our elected officials all have different ideas about how to solve our mobility problems, so nothing happens. In short, it continues to be up to us citizens to work out the solutions.

Infrastructure is by all accounts a BIG economic deal. Site selectors for potential company relocations all agree, but common sense is all we really need in order to realize that anyone willing to invest in our region by starting, expanding or relocating a business is not going to be impressed with our commitment to a vibrant economy when they look at or experience our potholed, clogged roads.

Beyond the basics of economic development is what I call “economic survival” — commerce depends every single day on an efficient, smooth-running surface transportation system. Don’t forget that “commerce” in our region isn’t limited to Raytheon or IBM; it’s also Amazon and FedEx. Who out there doesn’t care if those companies are efficient and smooth-running, especially during this just finished holiday season when most of us relied on quick deliveries? That everyday dependence starts at our driveway in the morning (*watch out for that giant pothole!*), moves to an arterial roadway for the morning commute (*what, no freeways?*), maybe a quick trip to the mall at lunch (*now, where did I park?*), then back onto the arterial roadway for the rush hour commute (*what, no synchronized signals?*). You know the complaints — the solutions are known to us. With apologies to Pete Seeger, I submit that the time to this purpose is now...

*A time for roads, a time to collaborate*

*A time for our economy, I swear it’s not too late.*



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**DAVE LYONS**

Director of Southern Arizona



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# Introducing Tucson City Council Member Paul Durham



Paul Durham  
Council Member,  
Ward 3  
Tucson City Council

On December 4th, I began a four-year term on the Tucson City Council representing Ward 3. We've got some real work to do together now!

Growing our local economy was one of three main themes of my campaign. City government should partner with businesses already here to help them grow and add jobs. I've got ideas about how to do that, but first, a little about myself.

I graduated from Stanford Law School where I decided that I wanted to practice business transactions law. I began my law practice at a small firm in Seattle, but soon figured out that I wanted exposure to a wide array of transactions and industries. I relocated to Washington, DC, where I went to work for the DC office of a New York firm. While helping companies to achieve various business objectives, from raising capital to buying another business, one of the things I enjoyed most was the opportunity to learn everything possible about a specific company and industry, then move on to yet another company and industry for the next transaction. It was like one case study after another in business school!

But I had grown up in the West, and there was a lot of the West in me. So after too much time in DC, I took a job in Colorado Springs as assistant general counsel for a public company. I used that opportunity to go to night school for an MBA from the University of Colorado. My areas of emphasis, finance and organizational behavior, helped me better understand the fundamentals of how companies work. After a while, I was promoted to vice president, human resources, a title I didn't highlight during the campaign because my campaign manager advised me "everyone hates human resources."

In 2002, my partner was accepted into a Ph.D. program at the University of Arizona and moved to Tucson. After six years in Colorado Springs, we agreed that he would not be happy if he had to endure one more winter in Colorado! I visited for a couple years, fell in love with Tucson and moved here in 2004.

This is the perspective I want to bring to the City Council—a professional who worked with businesses of all sizes and across many industries and who understands that conducting business in Tucson can be frustrating. But also someone who chose Tucson and who will work to increase both our quality of life and our prosperity.

It should be our goal that every City regulation or required approval imposes the least possible burden on a business while still meeting its policy objective. I understand that business values certainty. When government processes are predictable, business benefits. Overall, city government should be three things: accountable, effective and efficient. If, or when, we fail to meet any of these demanding standards, please let me know.

Second, Tucson needs to improve workforce readiness and signal that it values our schools, technical and job training programs, and institutions like JTED, Pima Community College and the U of A.

Finally, I invite you to share your concerns and ideas with me. There are many things I didn't have the space to discuss here. I hope this is only the beginning of many conversations with the members of the Tucson Metro Chamber.

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## LEAVE A LASTING IMPRESSION

**Help the Tucson Metro Chamber  
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## CAID Industries, Inc.



**WILLIAM R. ASSENMACHER**  
CEO

Founded in 1947, CAID Industries is a global leader and Southern Arizona's largest industrial metal fabricator specializing in quality engineered metal products and serving both local and international customers. Headquartered in Tucson, CAID also has a location in Calama, Chile supporting various mining clients, especially smelters and SXEW plants.

Our core business segments include fabrication, mining technology, automation & robotics, machining/mechanical services and engineered systems. CAID has extensive experience designing, fabricating and erecting a large variety of industrial and commercial projects, including industrial plant work, architectural features, structural trusses, repetitive manufacturing, mining support technologies, processing plants, municipal art and R&D rapid prototyping.

The CAID Automation Group designs, builds and integrates custom automation systems for assembly, material handling, packaging, testing, vision inspection, and robotics in general for several different markets including medical devices, oil and gas, automotive, consumer products, aerospace, and mining. We provide proof of principles, lean manufacturing solutions, automatic stations, and fully robotic systems.

Supporting our community is a CAID priority and we believe it is also a key element to ensure a strong economic future for our community. From exceptional philanthropy and volunteerism, to charitable contributions assisting social and economic development, CAID recognizes the need to create a stronger community; aspiring to a community that is better off because we are here. CAID takes an active role in many organizations such as the Tucson Metro Chamber, the University of Arizona, Commerce Bank of Southern Arizona, AMIGOS, Tucson Airport Authority, DM50, SABC (a support group for new jobs in Southern Arizona), Southern Arizona Leadership Council, Centurion Foundation, just to name a few.

Our leadership has advocated numerous capital projects and encourages employee involvement in our local schools, churches, charitable events and youth activities. It is the grassroots manner in which we can truly "make a difference" in the community and it inevitably demonstrates who we are as a company, who we are as people, and how we treat other people.

## Tucson Medical Center



**JUDY RICH**  
PRESIDENT, CHIEF EXECUTIVE OFFICER

How do you encourage a community-focused way of thinking at your organization?

Tucson Medical Center is proud to be a leader in the effort to make our community one of the healthiest in the country.

As a nonprofit, locally-governed hospital, community is why we exist. Community is also one of our four values – along with integrity, compassion and dedication.

TMC's values were not picked by a consultant or passed down from the administration. They were selected by our own staff members, who are committed to practicing kindness and reaching out as teachers and as leaders to make this region stronger.

In large part, it's because our employees see the needs of this community – not only when our neighbors come to us for care, but because of what we experience outside the walls of the hospital. From physician lectures to health fairs, fitness classes and festivals, TMC sponsors or participates in more than 750 events every year, giving our employees many opportunities to touch the community.

One example of TMC's priorities is to keep kids safe. Right from the start, mothers who deliver at TMC get safe sleep education for their newborns and receive a Pack 'n' Play bassinet if they don't have a designated safe sleep location. In 2017, TMC celebrated 35 continuous years of providing car seats. And in 2016, we fitted more than 5,300 children with free bike helmets, distributed more than 4,000 car seats and booster seats, and provided 500 Tucson kids free swim lessons and a life vest.

The community also shapes our priorities. Every three years, we work with a coalition of other dedicated health providers to identify the critical needs we must address – and then collaborate on solutions. This work has aligned the hospital community with public health advocates to address critical needs such as increasing the number of insured in our community, a collaborative approach to addressing the opioid crisis, partnerships to improve health literacy, and an overall effort to improve access to physical fitness and wellness programs and opportunities.

We are proud to do our part in strengthening the health of this community.

# Thank You, Berny Frenzer



For the past five years, the Tucson Metro Chamber Ambassadors committee has been led by Chairperson Berny Frenzer of Quarles and Brady LLP. Berny has devoted countless hours during this time. The committee's success can largely be attributed to his leadership and commitment.

In 2012, Berny met with a representative from the Chamber to explore ways to get involved and it was suggested that he join the Los Compadres committee. The name was later changed to the Ambassadors. He attended his first committee meeting on June 25, 2012, his first ribbon cutting ceremony on September 7, and assumed the role of chairperson in January 2013. Berny has been providing leadership and guidance to the group ever since.

He continues to energize the Ambassadors and provides support to Chamber investors by participating in ribbon cuttings and other Chamber events. Berny is known for his personal touch, kind manner and for engaging audiences at ribbon cuttings when reading the proclamation, a celebratory part of each ribbon cutting ceremony.

Berny currently manages a 17-attorney law office in Tucson, for Quarles & Brady, a national law firm with 10 offices. He has held management positions in corporate law departments, private law firms and worked as a commercial property manager. He is active in the local business community, has served as chair and three-time past president for the Tucson chapter of the Association of Legal Administrators.

At the start of the new year, the Ambassadors welcomed Colleen Edwards of ARCpoint Labs of Tucson as the new chairperson. Berny will remain an active member of the Ambassadors committee.

It is the Tucson Metro Chamber's great honor to salute Berny Frenzer and thank him for his efforts as the chairperson and leader of the Tucson Metro Chamber Ambassadors.



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# Empowering Student Success



Kate Hoffman  
Founder and  
Executive Director,  
*Earn to Learn*

*Earn to Learn*® is a nationally recognized non-profit that empowers low-income students to successfully complete college by providing matched-savings scholarships, personal finance training, and coaching.

Here's how it works: Qualified students enrolled in the program save \$500 each year. This is matched 8 to 1 by universities and federal funding, making a total \$4,500 per academic year available for tuition and other approved expenses at the University of Arizona, Arizona State University, or Northern Arizona University. *Earn to Learn* students

also engage in success coaching, campus community building, and workforce readiness training.

Leveraging students' own investments through matched savings sets *Earn to Learn* apart from the average scholarship. Students not only acquire a college degree but develop responsible fiscal habits and skills they will use for a lifetime. Amid skyrocketing costs for higher education and a nationwide student loan debt crisis, *Earn to Learn* students graduate with little to no debt, ready to enter the workforce, invest in homes and businesses, and bring a higher quality of life to their families and communities. In only four years, nearly 1,500 students across the state have saved more than \$1.5 million with *Earn to Learn*.

The majority of *Earn to Learn* participants are first-generation college students and ethnic minorities, at greater risk than their peers of never attending college, leaving prior to getting a degree, and accruing the highest amount of debt.

Nearly half of our first four-year cohort of students graduated in May 2017 with zero student loan debt. Those who did borrow have less than half the average amount of debt for students in Arizona.

In 2017, *Earn to Learn* and the Tucson Metro Chamber launched a strategic workforce development partnership to create a pipeline of qualified, job-ready college graduates.

*Earn to Learn* is closing the opportunity gap for low-income families, changing the face of needs-based financial aid in Arizona, and informing the national conversation about the best ways to help disadvantaged families achieve the American dream.





**David Lyons**  
Executive Vice President  
Director of Southern Arizona  
National Bank of Arizona

**EDUCATION:** University of Arizona with a Bachelor's of Science in Finance/Real Estate

**ORIGINALLY FROM:** Tucson

**IN TUCSON AREA SINCE:** Third Generation Tucsonan

**FAMILY:** My family dates back several generations in Tucson. This is our home and Tucson is a remarkable area to raise a family. I am proud to say that my three sons are fourth generation University of Arizona students.

**PROUDEST ACCOMPLISHMENTS:** First, I would say my marriage to my wife and watching our three sons mature into young men. Second, I have enjoyed working at National Bank of Arizona for the past 22 years. Being with the organization for such an extended period has allowed me to work with both customers and fellow employees to make a positive difference in their lives, which I see as a huge accomplishment.

**BIGGEST PROFESSIONAL CHALLENGE:** The accelerated rate of change in technology and its impact on the community. The rate of change is a challenge because there is constantly a new app or device and it makes life interesting, but this is where balance is vital. We live in a time where it is easy to lose the "personal touch" with not only clients, but people in general. While we need to keep up with technological advances, we can't forget about the personal contact and individuals that are most important.

**WHAT I WOULD SAY IN TWO MINUTES IF I COULD SPEAK TO EVERYONE IN GREATER TUCSON:** Tucson must continue to attract and grow employers that will provide for the ongoing economic viability of the community. We all want to see our children succeed educationally and progress into jobs in our region that will keep them here. The combination of a diverse community coupled with a vibrant economy is essential.

**TOP THINGS ON MY BUCKET LIST:**

1. Have time to see my children's lives and enjoy my grandchildren, when that happens
2. Travel to places I have not seen
3. Be fortunate enough someday to lead the lifestyle my dog enjoys



**Jack Clements**  
Founder / CEO  
The Clements Agency, LLC

**EDUCATION:** 1972 – Bachelor of Business Administration / Accounting, University of Notre Dame  
2001 – CIC – Certified Insurance Counselor

**ORIGINALLY FROM:** Hastings, Nebraska

**IN TUCSON AREA SINCE:** 1976

**FAMILY:** Carol (wife); Jim and Sean (sons)

**PROUDEST ACCOMPLISHMENTS:** Having my sons join me as business partners and work with me to grow the business.

**BIGGEST PROFESSIONAL CHALLENGE:** Acquiring the talent to continue to grow the business.

**WHAT I WOULD SAY IN TWO MINUTES IF I COULD SPEAK TO EVERYONE IN GREATER TUCSON:** Come together as a community and do the right thing for Tucson as a whole, in a constructive and honest way, and forget your own personal self-interests.

**TOP THINGS ON MY BUCKET LIST:**

1. Travel by train around the United States and Canada and take in the immense beauty of our continent
2. Attend my four granddaughters' weddings
3. See Notre Dame win one more national championship in football





**Richard A. Rose**  
President / CEO  
Film Creations, Ltd.

**EDUCATION:** BA Mass Communications, University of Denver

**ORIGINALLY FROM:** New York

**IN TUCSON AREA SINCE:** 1976

**FAMILY:** Elizabeth (wife); Paul & Derek (sons); Tristan (stepson); Schmoo & Two (dogs)

**PROUDEST ACCOMPLISHMENTS:** Raising wonderful kids, getting my pilot's license at age 15, starting and running a business for 40 years, (and passing the torch on to my son, Paul), being chosen by the mayor as the youngest person ever to serve as vice chairman of the Tucson Film Commission, and designing and building my 'happy place' on an island in Lake Placid, NY.

**BIGGEST PROFESSIONAL CHALLENGE:** Surviving as a production company in a small city with only four TV stations until video became the prevalent means of communication in our society.

**WHAT I WOULD SAY IN TWO MINUTES IF I COULD SPEAK TO EVERYONE IN GREATER TUCSON:** Most of us have made a lifestyle choice to live and work in Tucson, even though the financial rewards might have been greater somewhere else. So it is up to each of us to help manage growth intelligently, preserving and capitalizing on the quality of life we were originally drawn to.

**TOP THINGS ON MY BUCKET LIST:**  
(My bucket list is already pretty full, but given the time, I'd like to):

1. Spend more time with my family and friends in Lake Placid
2. Take the family on a river cruise across Europe
3. Maintain my health and fitness long enough to enjoy my grandchildren, and hopefully great-grandchildren (This should actually be number one on the list!)



**Thomas J. Biuso, MD**  
Chief Medical Officer  
UnitedHealthcare, West Region

**EDUCATION:** M.D., New York Medical College; MBA, Penn State University

**ORIGINALLY FROM:** New York City

**IN TUCSON AREA SINCE:** 2006

**FAMILY:** Two children; Tom is chief software engineer at Watermark Communities and Michael, is a behavioral health counselor at Pathways – both in Tucson

**PROUDEST ACCOMPLISHMENTS:** My proudest personal accomplishments include having provided for the well-being of my family and for the care of countless patients that I have helped through medical issues. As far as my professional career goes, I'm proud of graduating from medical school as Alpha Omega Alpha (top 10% in country) and being voted by my peers to the American College of Physicians as one of the top 10 hospital medicine physicians in the country in 2009. One of my proudest accomplishments outside of my career is to have become an accomplished musician as a percussionist.

**BIGGEST PROFESSIONAL CHALLENGE:** To ensure that our membership is receiving the highest quality cost effective care our network offers.

**WHAT I WOULD SAY IN TWO MINUTES IF I COULD SPEAK TO EVERYONE IN GREATER TUCSON:**

In my role as UnitedHealthcare's chief medical officer in Arizona, I care greatly about our medical and behavioral health delivery system in Tucson. Each day I strive to ensure that our members receive the highest quality care in the most cost effective and timely way.

**TOP THINGS ON MY BUCKET LIST:**  
I don't really have a bucket list in the typical way others think about it.

1. Remain in good health so that I can enjoy retirement, and that includes being with family and friends
2. Travel to New York City and other destinations
3. Playing music to my best potential



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**TUCSON  
METRO  
CHAMBER**

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Gibson's Office Solutions  
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Tucson, AZ 85711  
(520) 622-6738

Item#	Description	Total
BSN36591CT	Copy Paper	\$35.99
BICGSM11BK	Ballpoint Pen, Black	\$1.75
BSN63108	Legal Pad, White	\$9.99
BSN17525	File Folder, Manilla	\$8.45
BSN32953	Invisible Tape, 12/PK	\$11.21
BSN09951	Binder, 0.5"	\$2.61
SAN30001	Sharpie, 12/PK	\$10.80
CN045AN	HP 950XL Ink	\$41.91
CCS24305	Air Duster, 10oz	\$7.48
NES12345	Creamer, Hazelnut	\$6.46
FOL20421	Coffee, Folgers	\$15.08
GJO02152	Trash Can Liners	\$29.19
GJO10450	Hand Sanitizer	\$4.67
GJO26100	Facial Tissue, 30/CT	\$32.80
Subtotal:		\$218.39
Sales Tax:		\$17.69
<b>Total:</b>		<b>\$236.08</b>

### CHAMBER INVESTOR

Gibson's Office Solutions  
4555 E. Broadway Blvd.  
Tucson, AZ 85711  
(520) 622-6738

Item#	Description	Total
BSN36591CT	Copy Paper	\$32.99
BICGSM11BK	Ballpoint Pen, Black	\$1.19
BSN63108	Legal Pad, White	\$7.21
BSN17525	File Folder, Manilla	\$5.55
BSN32953	Invisible Tape, 12/PK	\$9.89
BSN09951	Binder, 0.5"	\$1.75
SAN30001	Sharpie, 12/PK	\$4.99
CN045AN	HP 950XL Ink	\$31.44
CCS24305	Air Duster, 10oz	\$5.15
NES12345	Creamer, Hazelnut	\$3.25
FOL20421	Coffee, Folgers	\$11.04
GJO02152	Trash Can Liners	\$21.59
GJO10450	Hand Sanitizer	\$2.10
GJO26100	Facial Tissue, 30/CT	\$20.66
Subtotal:		\$158.80
Sales Tax:		\$12.86
<b>Total</b>		<b>\$171.66</b>

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28%  
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## Girl Scouts of Southern Arizona



DEBBIE RICH  
CEO

**Describe your organization and your organization's purpose. Who does your organization serve? How do you serve?**

Girl Scouts of Southern Arizona is open to all girls ages 5-17, and is the preeminent leadership development organization for girls in our region. We offer programs and opportunities that give every girl the chance to practice a lifetime of leadership, adventure and success. While our traditional, volunteer-led troops are a big part of what we do and support, GSSoAz has taken a unique approach to reaching more girls through our Social Impact program, which serves girls who may not normally have the opportunity to participate in the Girl Scout Leadership Experience, and helps ensure that all girls in Southern Arizona can unleash their full potential.

**What are some of the challenges that your organization faces?**

At Girl Scouts, we are always looking for more volunteers and supporters to help us achieve our mission of building girls of courage, confidence and character. Specifically, our Social Impact program, which reaches girls in under-served, high-need areas of Arizona, and is entirely staff-led, requires greater resources than our traditional volunteer-led troops. Any support that can help us to reach more girls and provide them with stronger programming makes an incredible impact at both the organizational level and on the smaller but no less significant scale of each individual Girl Scout's life and future.



**How would you like to interact with the business community on a higher level?**

We welcome any opportunity to meet with members of the business community, to learn more about your interests and how we can work together on your missions and corporate goals while supporting our girls. Girl Scout programming focuses on four pillars that provide a roadmap to girls' future success: STEM education, the outdoors, life skills and entrepreneurship. This emphasis on skill-building and leadership development emphasizes the key role that Girl Scouts plays in workforce development. As a pipeline to the business community of the future, we anticipate many opportunities for partnership and collaboration today.

## Lutheran Social Services of the Southwest



KAREN BAMFORD  
CHIEF PROGRAMS OFFICER

**Describe your organization and your organization's purpose. Who does your organization serve? How do you serve?**

Founded in 1970, Lutheran Social Services of the Southwest (LSS-SW) shows kindness, does justice and serves those in need for more than 67,000 people across Arizona. We have 24 offices statewide, offering services and resources for refugees, children and adults with disabilities, foster children, parents, seniors and those in need of basic resources like shelter and food.

**What are some of the challenges that your organization faces?**

While LSS-SW makes a big impact on the most vulnerable and individuals that just need additional support, the needs are always greater and no one agency can meet all the needs in our community. We need more families to become foster parents to support the ongoing need for children to have a safe home. We need more basic supplies to help our elders with personal care and cleaning supplies. We need basic household goods to help set up apartments for our refugee families who come with nothing. Finally, we need volunteers to help us expand our impact and be able to provide services to more people.



**How would you like to interact with the business community on a higher level?**

LSS-SW welcomes and wants to partner businesses so that we can help make our community vibrant and successful. When one of our community members succeeds, everyone benefits. We know that we cannot do this work alone and want to invite our local business community to join us in any way they can. A business could offer a job to a single mother or newly arrived refugee so she can support and provide for her family. A business can make tax deductible monetary contributions or furnish household goods to help support a family.

# New Investors

## November

**American Family Insurance  
Argomaniz, Lisa**  
P (928) 539-9101  
INSURANCE SERVICES

**American Family Insurance  
Avina, Marla**  
P (520) 546-8877  
INSURANCE SERVICES

**American Family Insurance  
Barker, Paul**  
P (520) 877-8133  
INSURANCE SERVICES

**American Family Insurance  
Cole, Randy**  
P (520) 393-7300  
INSURANCE SERVICES

**American Family Insurance  
Coleman, Adria**  
P (520) 531-1900  
INSURANCE SERVICES

**American Family Insurance  
Dams, Rick**  
P (520) 825-7001  
INSURANCE SERVICES

**American Family Insurance  
Dannheim, Beth**  
P (520) 298-0753  
INSURANCE SERVICES

**American Family Insurance  
Deakin, Grant**  
P (520) 319-1925  
INSURANCE SERVICES

**American Family Insurance  
Duron, Melissa**  
P (928) 317-1111  
INSURANCE SERVICES

**American Family Insurance  
Frank, Kristi**  
P (520) 323-0017  
INSURANCE SERVICES

**American Family Insurance  
Gamez, Luis**  
P (520) 319-8111  
INSURANCE SERVICES

**American Family Insurance  
Garcia, Martha**  
P (928) 627-6690  
INSURANCE SERVICES

**American Family Insurance  
Hanna, Jason**  
P (520) 795-3238  
INSURANCE SERVICES

**American Family Insurance  
Hernandez, Jesse**  
P (520) 806-0595  
INSURANCE SERVICES

**American Family Insurance  
Hernandez, Luis**  
P (520) 298-8070  
INSURANCE SERVICES

**American Family Insurance  
Korte, Theodora**  
P (520) 797-0151  
INSURANCE SERVICES

**American Family Insurance  
Kress, Todd**  
P (520) 293-8500  
INSURANCE SERVICES

**American Family Insurance  
Machado, Gerardo**  
P (520) 761-8312  
INSURANCE SERVICES

**American Family Insurance  
Musgrove, Justin**  
P (520) 299-8878  
INSURANCE SERVICES

**American Family Insurance  
Nicholas, Steve**  
P (520) 797-0069  
INSURANCE SERVICES

**American Family Insurance  
Ortiz, Lupe**  
P (928) 373-2525  
INSURANCE SERVICES

**American Family Insurance  
Pattison, Scott**  
P (520) 327-2222  
INSURANCE SERVICES

**American Family Insurance  
Pitzer, Jacqueline**  
P (520) 531-0393  
INSURANCE SERVICES

**American Family Insurance  
Prentice, Ian**  
P (520) 747-1488  
INSURANCE SERVICES

**American Family Insurance  
Purvis, Gordon**  
P (520) 298-3900  
INSURANCE SERVICES

**American Family Insurance  
Romero-Daboub, Martha**  
P (520) 293-5100  
INSURANCE SERVICES

**American Family Insurance  
Salazar, Juan**  
P (520) 792-2100  
INSURANCE SERVICES

**American Family Insurance  
Samaniego, Joseph**  
P (520) 742-6990  
INSURANCE SERVICES

**American Family Insurance  
Sukkar, Nizar**  
P (520) 742-0100  
INSURANCE SERVICES

**American Family Insurance  
Swanson, Todd**  
P (520) 323-2000  
INSURANCE SERVICES

**American Family Insurance  
Valenzuela, Alicia**  
P (928) 344-3911  
INSURANCE SERVICES

**American Family Insurance  
Vaughn, Jonathan**  
P (520) 226-3819  
INSURANCE SERVICES

**American Family Insurance  
Welter, Tanna**  
P (520) 395-0842  
INSURANCE SERVICES

**American Family Insurance  
Wright Sr., Wesley**  
P (520) 349-4192  
INSURANCE SERVICES

**MMAZ Properties, LLC**  
P (520) 309-8245  
[www.mmazproperties.com](http://www.mmazproperties.com)  
PROPERTY MANAGEMENT

**Radiology Ltd.**  
P (520) 795-2889  
[www.radltd.com](http://www.radltd.com)  
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**ServiceMaster All Care Restoration**  
P (520) 495-0036  
[www.tucsonservicemaster.com](http://www.tucsonservicemaster.com)  
FIRE & WATER DAMAGE RESTORATION

**Smith Advisory Partners**  
P (520) 609-5193  
[www.legacybyyourdesign.com](http://www.legacybyyourdesign.com)  
COACHING

**Topgolf Tucson**  
P (520) 284-5047  
[www.Topgolf.com/us/tucson/](http://www.Topgolf.com/us/tucson/)  
ENTERTAINMENT  
GOLF COURSES  
RESTAURANT - SPORTS BARS

## October

**AC Hotel Tucson Downtown**  
P (520) 385-7111  
[www.marriott.com/hotels/travel/tusad-ac-hotel-tucson-downtown/](http://www.marriott.com/hotels/travel/tusad-ac-hotel-tucson-downtown/)  
HOTELS AND/OR MOTELS  
EVENT AND/OR CONVENTION SERVICES  
AND/OR FACILITIES



**Bike Ranch**

P (520) 404-7454  
www.bikeranch.com  
RESORTS

**Cabo del Sol Apartments**

P (520) 807-2990  
www.cabodelsolapartments.com  
APARTMENTS AND/OR CONDOMINIUMS

**CIMA Enterprises**

www.cimaenterprises.com  
PROPERTY MANAGEMENT

**Connect CoWorking**

P (520) 333-5754  
www.connectcoworking.com  
OFFICE AND/OR DESK SPACE RENTAL  
SERVICE  
EVENT AND/OR CONVENTION SERVICES  
AND/OR FACILITIES

**Dancing in the Streets**

P (520) 298-7738  
www.ditsaz.org  
DANCE INSTRUCTION

**EXP Realty, Marsee Wilhems Team**

**Amy Dattilo-Cavallaro**  
P (812) 599-7691  
www.wiselistring.com  
REAL ESTATE SERVICES

**Foothills Dermatology and Facial Plastic Surgery**

P (520) 731-1110  
www.olsonandorlick.com  
HEALTH CARE AND/OR MEDICAL SERVICES

**Girlfriends Closet**

P (520) 207-5518  
www.girlfriendscloset.org  
CONSIGNMENT SERVICES

**JAM Culinary Concepts**

P (520) 954-8018  
www.jamculinaryconcepts.com  
CONSULTANTS - BUSINESS AND/OR  
MANAGEMENT

**Keller Williams - The Apex Team  
Ayers, Terry**

P (808) 780-5816  
www.apexaz.com  
REAL ESTATE SERVICES

**Phi Beta Sigma LKS Chapter, Inc.**

P (520) 745-4415  
www.pbslks.org  
FRATERNITIES AND/OR SORORITIES

**PrimeLending - Tucson**

P (520) 203-0575  
www.PrimeLendingAZ.com  
MORTGAGES AND/OR CONTRACTS

**Rail Yard, LLC**

P (520) 284-2818  
www.RailYardTucson.com  
EVENT AND/OR CONVENTION SERVICES  
AND/OR FACILITIES

**Seaver Franks Architects, AIA**

P (520) 795-4000  
www.seaverfranks.com  
ARCHITECTS AND/OR DESIGNERS AND/OR  
PLANNERS

**U-Haul at Grant Rd**

P (520) 575-5364  
www.uhaul.com/Locations/Truck-Rentals-  
near-Tucson-AZ-85716/828050/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul Moving & Storage at Davis  
Monthan AFB**

P (520) 575-5370  
www.uhaul.com/Locations/Self-Storage-  
near-Tucson-AZ-85730/828054/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul Moving & Storage at East  
Speedway**

P (520) 575-5376  
www.uhaul.com/Locations/Self-Storage-  
near-Tucson-AZ-85712/828061/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul Moving & Storage at Grant Rd**

P (520) 795-5687  
www.uhaul.com/Locations/Self-Storage-  
near-Tucson-AZ-85716/828049/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul Moving & Storage at Ina Rd**

P (520) 575-5380  
www.uhaul.com/Locations/Self-Storage-  
near-Tucson-AZ-85741/828068/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul Moving & Storage of Kino Park  
Sports Complex**

P (520) 622-3399  
www.uhaul.com/Locations/Self-Storage-  
near-Tucson-AZ-85713/828042/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul Moving & Storage of Marana**

P (520) 293-1627  
www.uhaul.com/Locations/Self-Storage-  
near-Marana-AZ-85743/828028/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul Moving & Storage of Sierra Vista**

P (520) 459-4353  
www.uhaul.com/Locations/Truck-Rentals-  
near-Sierra-Vista-AZ-85635/828069/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul of Alvernon Heights**

P (520) 729-1485  
www.uhaul.com/Locations/Self-Storage-  
near-Tucson-AZ-85711/828071/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul of Southwest**

P (520) 575-5367  
www.uhaul.com/Locations/Truck-Rentals-  
near-Tucson-AZ-85713/828053/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul Storage at Rincon**

P (520) 747-5683  
www.uhaul.com/Locations/Truck-Rentals-  
near-Tucson-AZ-85730/828026/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

**U-Haul Storage of East Broadway**

P (520) 585-5667  
www.uhaul.com/Locations/Truck-Rentals-  
near-Tucson-AZ-85710/828034/  
TRUCK RENTALS AND/OR LEASING  
PACKAGING MATERIALS  
STORAGE

## September

**.50 CAL T's**

P (520) 999-5277  
RETAILERS

**American Board of Radiology**

P (520) 790-2900  
www.theabr.org  
ORGANIZATIONS AND/OR ASSOCIATIONS  
HEALTH CARE AND/OR MEDICAL SERVICES

**Happy Enchilada, LLC**

P (520) 870-8066  
www.happy-enchilada.com  
INVESTMENT MANAGEMENT

**The Oncology Institute of Hope and  
Innovation**

P (562) 869-1201  
www.theoncologyinstitute.com  
HEALTH CARE AND/OR MEDICAL SERVICES

**Revenue Inclination**

P (520) 528-7287  
www.revenueinclination.com  
INTERNET MARKETING & ADVERTISING

**Trouvaille, LLC**

P (701) 213-6237  
www.trouvaille.club  
TRAVEL & TOURISM DEVELOPMENT &  
EDUCATION

# Investor Anniversaries

## November

### 54 YEARS

AAA Arizona Automobile Association

### 47 YEARS

AGM Container Controls, Inc.

### 40 YEARS

Diversified Design & Construction, Inc.  
Pima Air & Space Museum

### 38 YEARS

Wilford Construction Co.

### 36 YEARS

Contact One Call Center

### 35 YEARS

Tucson Lifestyle Magazine

### 34 YEARS

Pima Federal Credit Union

### 33 YEARS

Tricon Contracting, Inc.

### 32 YEARS

Banner - University Medical Center

### 28 YEARS

Foothills Mall

### 27 YEARS

Bank of America Merrill Lynch - Williams Center

### 26 YEARS

Andy's Door & Lock Service  
Sonora Investment Management

### 23 YEARS

RW Strunk Excavating, Inc.

### 22 YEARS

Arizona's Children Association

### 20 YEARS

Central Arizona Project  
Desert Pueblo Mobile Home Park

### 19 YEARS

Batteries Plus Bulbs  
1st Ave/Wetmore  
Wilmoth/Speedway  
Bourn Companies  
Boy Scouts of America - Catalina Council  
Grijalva Realty Corp.  
Temco Air Environmental

### 18 YEARS

Border States Electric Supply  
EnviroSystems, LLC  
Visit Tucson

### 17 YEARS

Fellowship Square Tucson  
New Beginnings Treatment Center, Inc.

### 15 YEARS

Bob's Automatic Transmission  
Madaras Gallery

### 13 YEARS

Citi  
Funeraria Del Angel  
La Paloma Property Owners Association  
The Temp Connection  
Tierra Antigua Realty

### 11 YEARS

Four Points by Sheraton  
Tucson Airport

### 10 YEARS

HeinfeldMeech  
Pima County JTED  
Wayland Baptist University

### 9 YEARS

BizTucson Magazine  
Empire Beauty School  
ResCare Workforce Services

### 8 YEARS

Carondelet St. Mary's Hospital  
Hensel Phelps Construction Company

### 7 YEARS

Culver's of Tucson  
The Cleaning Authority

### 6 YEARS

Arizona Lotus Corp  
Literacy Connects  
Ronald McDonald House Charities of Southern Arizona  
Safeguard

### 5 YEARS

Adair Funeral Home  
Commotion Studios, LLC  
Lazarus, Silvyn & Bangs, PC

### 4 YEARS

Cook & Co. Signmakers, Inc.  
Devereux Arizona  
Farhang & Medcoff  
Kaiser Garage Doors & Gates  
Kyocera  
Munger Chadwick  
Voyager RV Resort and Hotel

### 3 YEARS

Arizona Hometown Hauling and Disposal  
Jani-King of Tucson  
Motel 6  
Starrview at Starr Pass  
Sun Mechanical Contracting, Inc.

### 2 YEARS

Chase Bank  
La Canada/Lambert  
Oracle/1st Ave  
Oracle/Tangerine  
Tangerine/Thornycroft  
Encantada at Tucson National  
Laron  
Ultra Air Conditioning

### 1 YEAR

Caterpillar Surface Mining and Technology Division  
Golden EHS Consulting, LLC  
Heart Savers Tucson  
Primarily Japanese Auto Service  
Sonora Behavioral Health  
Tohono Chul  
Vivint, Inc.

## October

### 55 YEARS

Mi Nidito Restaurant

### 54 YEARS

Culligan Water Conditioning

### 50 YEARS

Central Alarm, Inc.

### 46 YEARS

University of Arizona Business Affairs

### 40 YEARS

Regier Carr & Monroe, LLP

### 35 YEARS

Quarles & Brady LLP

### 33 YEARS

Sheraton Tucson Hotel & Suites

### 31 YEARS

Flowers-Rieger & Associates, P.L.L.C.

### 30 YEARS

Enterprise Rent-A-Car

### 25 YEARS

Richmond American Homes of Arizona, Inc.  
The Gaslight Theatre

### 24 YEARS

Southwestern Building Maintenance  
Tucson Orthopaedic Institute

### 23 YEARS

Southwest Airlines  
Valbridge Property Advisors/  
MJN Enterprises, Inc.

### 22 YEARS

Meritage Homes

### 21 YEARS

Courtyard by Marriott - Williams Centre

### 20 YEARS

Pima County Attorney Bad Check Program  
Reddy Ice Corporation

### 19 YEARS

Conference & Guest Services - UA Residence Life  
Humane Society of Southern Arizona  
Lloyd Construction Company, Inc.

### 18 YEARS

Ben Bridge Jeweler  
Far Horizons Tucson Village

### 17 YEARS

Arizona Small Business Association, Inc.

### 16 YEARS

Kino Sports Complex

### 14 YEARS

Caruso's Restaurant  
Larsen Baker, LLC  
Main Gate Square/Marshall Foundation

### 13 YEARS

Chapman Management Group  
Residence Inn by Marriott  
Tucson Williams Centre

### 12 YEARS

Caliber Group  
P & M Drywall, Inc.

### 11 YEARS

DeGrazia Gallery  
Ogletree, Deakins, Nash, Smoak & Stewart, PC  
Swaim Associates LTD  
Architects AIA

### 10 YEARS

El Rio Health

### 8 YEARS

Westland Resources, Inc.

### 6 YEARS

American Family Insurance  
American Red Cross Southern Arizona Chapter  
Ashland Group  
Community Food Bank of Southern Arizona  
Community Partners, Inc.  
Krikawa Jewelry Art Gallery  
Pepsi Beverages Company

### 5 YEARS

Main Street Executive & Employee Benefits, LLC  
Oschmann Employee Screening Services  
Walgreens  
1st Ave/River  
1st Ave/Tangerine  
22nd/Alverson  
22nd/Craycroft  
6th Ave/29th St  
Broadway/Houghton  
Broadway/Swan  
Campbell/Roger  
Coachline/Twin Peaks  
Colossal Cave/Mary Ann Cleveland  
Continental/La Canada  
Cortaro/Silverbell  
Dove Mountain/Tangerine





Esperanza/La Canada  
 Golf Links/Harrison  
 Grant/Swan  
 Harrison/22nd  
 Ina/La Cholla  
 Irvington/Campbell  
 La Canada/Lambert  
 Oracle/Ina  
 Oracle/Limberlost  
 Oracle/Rancho Vistoso  
 Orange Grove/La Cholla  
 Prince/Flowing Wells  
 River/Craycroft  
 Silverbell/St. Marys  
 Snyder/Sabino Canyon  
 Speedway/Country Club  
 Speedway/Craycroft  
 Speedway/Harrison  
 Speedway/Pantano  
 Tanque Verde/Sabino Canyon  
 Thatcher/20th Ave  
 Thornydale/Overton  
 Valencia/12th Ave  
 Valencia/Cardinal  
 Valencia/Midvale Park  
 Valencia/Nexus

#### 4 YEARS

Candlewood Suites Tucson  
 Greater Tucson Leadership  
 Mission Linen Supply  
 Wells Fargo Home Mortgage  
 Wells Fargo Wealth  
 Management

#### 3 YEARS

Clear Channel Airports  
 Desert Sports & Fitness  
 16th Ave/Ajo  
 Valencia/Cardinal  
 Fox Tucson Theatre  
 Foundation  
 Gibson's Office Solutions  
 Peter Piper Pizza  
 Calle Santa Cruz/Drexel  
 Old Spanish Trail/22nd  
 Oracle/Limberlost  
 Oracle/Magee  
 Purcell Tire & Service Center  
 Snap Fitness 24/7  
 Houghton/Valencia  
 LaCanada/River

#### 2 YEARS

Alorica - Tucson West  
 BBVA Compass  
 Fairway Independent  
 Mortgage Corporation  
 - Tucson Walker Team  
 Fuddruckers  
 Maximum Impact Physical  
 Therapy Services  
 Commerce Ct/Midvale Park  
 Houghton/Rita Rd  
 Marana Main St/Bill  
 Gaudette

Oracle/Ina  
 Quench Foundation  
 The Law Office of Sherry  
 Janssen Downer, PLLC  
 Vista Clean Junk Removal  
 Walgreens  
 Fry/Coronado  
 Grand Ave/Mariposa Rd  
 Grant/1st Ave  
 Nogales Hwy/Calle Arroyo  
 Sur  
 Sunrise/Swan  
 Tanque Verde/Bear Canyon

#### 1 YEAR

BASIS Oro Valley  
 BASIS Tucson North  
 BASIS Tucson Primary  
 BASIS.ed  
 Best Western InnSuites  
 Tucson Foothills  
 Century Tucson Marketplace  
 and XD  
 Cornerstone Behavioral  
 Health El Dorado  
 Fangamer  
 LG-TEK  
 Long Realty - Anna Nicolaidis  
 Long Realty - Barbara  
 McFarlin  
 Long Realty - Dale Iverson  
 Long Realty - Jerri Szach  
 Long Realty - Kristy Kelley  
 Long Realty - Leshia  
 Charnetsky  
 Long Realty - Martha Staten  
 Long Realty - Melissa Low  
 Long Realty - Nancy Stewart  
 Long Realty - Patsy Sable  
 Long Realty - Paul Oelrich  
 Long Realty - PJ Jacqueman  
 Long Realty - Rosey Koberlein  
 Long Realty - Suzanne  
 Skinner  
 Long Realty - Tom Campbell  
 Shark Sports Fitness and  
 Training

## September

#### 53 YEARS

Omni Tucson National Resort

#### 48 YEARS

Merle's Automotive Supply

#### 46 YEARS

Arizona-Sonora Desert  
 Museum

#### 41 YEARS

University of Arizona Athletic  
 Department

#### 39 YEARS

Southwest Gas Corp.

#### 38 YEARS

Gadabout SalonSpas  
 Sun Tran

#### 33 YEARS

Hughes Federal Credit Union

#### 24 YEARS

Ace Hardware  
 Casino Del Sol Resort

#### 21 YEARS

The University of Arizona  
 Foundation

#### 20 YEARS

Holiday Inn Express  
 The Nordstrom Group, Inc.

#### 18 YEARS

Casa de la Luz Hospice  
 The Mahoney Group

#### 17 YEARS

Tucson Hispanic Chamber of  
 Commerce

#### 16 YEARS

Bekins Moving Solutions

#### 15 YEARS

Peter Piper Pizza  
 12th/Ajo

#### 14 YEARS

Frisby Insurance  
 Perimeter Bicycling  
 Association of America,  
 Inc.

#### 13 YEARS

Emerge! Center Against  
 Domestic Abuse  
 Long Title Agency  
 Metropolitan Pima Alliance

#### 12 YEARS

Freedom RV, Inc.  
 Sun Corridor, Inc.

#### 10 YEARS

Embassy Suites Tucson -  
 Paloma Village

#### 8 YEARS

Staybridge Suites Tucson  
 Airport

#### 6 YEARS

88-CRIME  
 AdVision Outdoor  
 AT&T Services, Inc.  
 Graphic Impact  
 Gray Line Tours/Citizen Auto  
 Stage Co.  
 Habitat for Humanity Tucson  
 Kinetico Quality Water  
 MHC Healthcare  
 Randstad  
 Remedy Staffing  
 Southern Arizona  
 Transportation Museum

#### 5 YEARS

Children's Museum Tucson  
 Nuanced Media  
 Reproductions, Inc.  
 University of Arizona  
 Department of  
 Immunobiology College  
 of Medicine

#### 4 YEARS

Arizona State University  
 Bank of America Home Loans  
 Bank of America Merrill Lynch  
 - Foothills  
 Bank of America Merrill Lynch  
 - Oro Valley  
 Empire Southwest, LLC  
 Mark Irvin Commercial Real  
 Estate Services, LLC  
 McDonald's  
 U.S. Trust - Bank of America  
 Private Wealth  
 Management  
 Walmart Store

#### 3 YEARS

American Heart Association  
 and American Stroke  
 Association  
 Arizona Party Rentals  
 Bank of America Small  
 Business Banking  
 Greater Tucson Fire  
 Foundation  
 Smart Motors

#### 2 YEARS

Backus Realty  
 Coyote Creek Development  
 DSW Digby Southwest  
 HDS Safety Services  
 HDS, Inc.  
 Highway Diesel Service  
 Underhill Financial Advisors,  
 LLC

#### 1 YEAR

Express Flooring  
 GPS of the Midlands, Inc.  
 R3 Associates, LLC



## ABRACADABRA RESTORATION, A DIVISION OF KUSTOM US

4814 N. Shamrock Place • (520) 323-3261

*Abracadabra Restoration is now a division of Kustom US, a leading property restoration company in Northern America. They continue to provide the level of quality and service you expect, now they have national resources available to help serve the entire state of Arizona.*



## ARCOS DE ORO/MCDONALD'S

1187 W. Irvington Road • (520) 795-5256

*McDonald's at Irvington and I-19, owned and operated by Roger Canchola, celebrated their grand re-opening in the company of Ronald McDonald along with members of McDonald's Corporation and the local community. The remodel of this location highlights a new décor, ordering kiosks and a new PlayPlace for children to enjoy!*



## ARCPPOINT LABS OF TUCSON, AZ METRO

6401 S. Country Club Road #105 • (520) 230-8900

*ARCpoint Labs is a full-service, national third-party administrator providing accurate, reliable and confidential drug, alcohol, DNA and paternity testing. Additional services include pre-employment drug/alcohol testing, background screening, random, post-accident, reasonable suspicion testing, as well as off-site/after-hours availability. ARCpoint Labs has developed a comprehensive program incorporating many aspects of federally mandated and non-mandated testing.*



## ATMOSPHERE COMMERCIAL INTERIORS

88 E. Broadway Boulevard #100 • (520) 792-4200

*Atmosphere Commercial Interiors (formerly Walsh Bros) has moved to a new location in the TEP building in Tucson. They opened in Phoenix in 1919 and opened the Tucson branch in 1935 then joined the Tucson Metro Chamber in 1940. They are proud to celebrate 77 years as legacy members of the Tucson Metro Chamber.*



## CASA NIÑOS SCHOOL OF MONTESSORI, INC.

8655 E. Broadway Boulevard • (520) 751-1454

*On October 13, Casa Niños School of Montessori, Inc. had a ceremonial ribbon cutting to commemorate 25 years of serving the Tucson community and its families. Casa Niños School of Montessori, Inc. has provided a strong educational foundation for hundreds of children!*





### DEPENDABLE HEALTH SERVICES

1121 & 1141 N. El Dorado #300 • (520) 721-3822

Dependable Health Services celebrated their 25th anniversary of serving the community while displaying their new title as "Tucson's Best Home Health Care" and sharing and showing off the newly remodeled offices in their new location with Tucson's finest dignitaries! Everyone enjoyed fun, festivities and fabulous food from Eclectic Café.



### GIRL SCOUTS OF SOUTHERN ARIZONA

4300 E. Broadway Boulevard • (520) 327-2288

On September 19, donors who helped revitalize the Girl Scouts of Southern Arizona's Tucson campus visited the new Angel Charity Place for Girls for the first time. After an official ribbon cutting, guests experienced their impact on Southern Arizona girls through Girl Scout activities that captured the space's diverse facilities and opportunities.



### GOLDSMITH REAL ESTATE

5431 N. Oracle Road #191 • (520) 219-3100

Goldsmith Real Estate recently moved to 5431 N. Oracle Road #191, in the Cresta Loma Corporate Center. Co-owners Ellen Golden and Claud Smith started Goldsmith Real Estate in 2015. "The new, larger office will provide capacity for additional staff to better serve our growing clientele" said Golden, the designated broker for the firm. Smith, a retired accountant and Air Force veteran, is also the office manager.



### NOHEMI'S THREADING STUDIO

4500 E. Speedway Boulevard #40 • (520) 647-2549

Nohemi's Threading Studio provides eyebrow shaping and facial hair removal with cotton thread. This form of hair removal is the least abrasive and has been utilized for more than 1,000 years. Utilizing thread, Nohemi's can shape and define eyebrows and remove undesired facial hair to highlight and clean up the face.



### NUEAR HEARING CENTER

5977 E. Grant Road #109 • (520) 833-5378

NuEar Hearing Center is excited to be changing lives of many in the Tucson community by providing better hearing one individual at a time. Special thanks to all those who helped and attended the ribbon cutting ceremony celebrating their one-year anniversary on September 20.







### U-HAUL OF ALVERNON HEIGHTS

1630 S. Alvernon Way • (520) 729-1485

U-Haul of Southern AZ would like to introduce U-Haul Moving and Storage of Alvernon Heights. They have repurposed the Cactus Bowl building into clean, dry, secure climate control storage. For all your moving and storage needs, please visit U-Haul of Alvernon Heights.



### THE ONCOLOGY INSTITUTE OF HOPE AND INNOVATION

1701 W. St. Mary's Road #100 • (520) 276-2270

The Oncology Institute of Hope and Innovation is dedicated in excelling in cancer prevention, diagnosis and education. The Oncology Institute has served more than 70,000 patients throughout its 22 locations. At The Oncology Institute, the physicians individualize care plans to their patient's needs by focusing on the individual and not just the diagnosis.



### VESCIO LAW FIRM, P.C.

One S. Church Avenue #1200 • (520) 829-7080

Vescio Law Firm in Glendale celebrated its commitment to the Tucson community. Senior Partner Lynda Vescio, and Managing Partner Theresa Seifert, announced the hiring of Attorney Christine Anderson Ferraris and the firm's new location at One South Church Avenue in the heart of downtown Tucson.



If you are celebrating a grand opening, anniversary, expansion or new location look to the Tucson Metro Chamber and our Ambassador committee to help you celebrate your milestone.

**Contact Tammy Jensen at [tjensen@tucsonchamber.org](mailto:tjensen@tucsonchamber.org).**



# GREATER TUCSON LEADERSHIP



## MAN & WOMAN OF THE YEAR & FOUNDERS AWARD



**Bruce A. Wright**  
Man of the Year



**Lynne Wood Dusenberry**  
Woman of the Year



**Fred Boice**  
Founders Award



**Damion Alexander**  
GTL Alumni  
Excellence Award

## Saturday, February 3, 2018

Loews Ventana Canyon Resort, Kiva Ballroom

6:00 PM cocktails

7:00 PM dinner and presentation of awards

Followed by Afterglow Dessert Reception with dancing and  
music by the George Howard Band

## TICKETS ON SALE NOW!

Sponsorship and Tribute ad information available at  
[greatertucsonleadership.org/man-and-woman](http://greatertucsonleadership.org/man-and-woman)



# NEED HELP WITH:

MARKETING?

PERMITTING?

SALES?

MAKING  
CONNECTIONS?

ZONING?

PROBLEM?  
SOLUTION!

# WE CAN H LP

VISIT: [www.TucsonChamber.org/help](http://www.TucsonChamber.org/help)





# UPCOMING EVENTS

Visit the event calendar at [TucsonChamber.org](http://TucsonChamber.org)  
for more information and to register.



## January 25

Interface with Mayor Rothschild  
10:30 – 11:30 am  
Tucson Metro Chamber  
465 W. St. Mary's Rd.

## February 16

Issues Over Easy  
7:30 am  
Hacienda Del Sol  
5501 N. Hacienda Del Sol Rd.

## February 20

Chamber XChange  
5:00 pm  
Sheraton Tucson Hotel  
5151 E. Grant Rd.

## March 9

State of the City and Tucson Metro Chamber Business Expo  
Expo 9:30 am  
State of the City Luncheon and Address 12:00  
Tucson Convention Center  
260 S. Church Ave.

## March 20

Chamber XChange  
5:00 pm  
Whole Foods  
5555 E. River Rd.

## March 22

Interface with County Administrator Huckelberry  
10:30 – 11:30 am  
Tucson Metro Chamber  
465 W. St. Mary's Rd.

## April 24

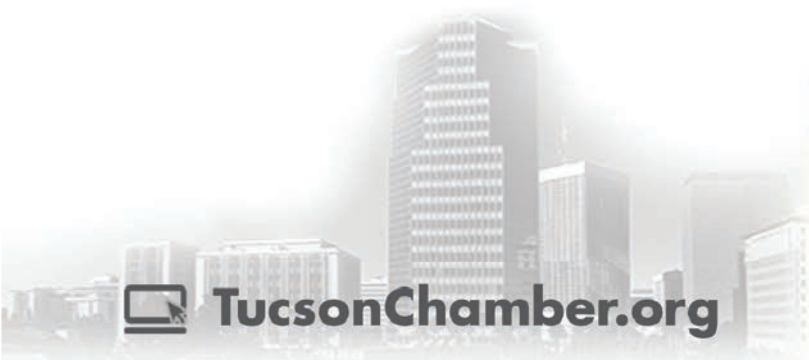
Chamber XChange  
5:00 pm  
ARCpoint Labs of Tucson  
6401 S. Country Club Rd.



*Dates, times and venues are subject to change without notice.*



 **TUCSON  
METRO  
CHAMBER** **IN THE TOP 1%  
OF CHAMBERS  
NATIONWIDE**



**TucsonChamber.org**

UNITED STATES CHAMBER OF COMMERCE

**ACCREDITED**

