

# VOICES OF THE GENERATIONS



## EMERGING LEADERS COUNCIL

[TucsonChamber.org](http://TucsonChamber.org)

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## WHAT WE DO

### ECONOMIC EXPANSION AND JOB CREATION

**Retain and expand local business**  
**Foster business growth and job creation**  
**Promote our community**

## HOW WE DO IT

### ADVOCACY

#### **Support public policy that promotes economic expansion**

- Create and promote a pro-business legislative agenda
- Advocate for the preservation and expansion of funding for education
- Protect funding for career and technical education
- Maintain the Project Prosperity program

#### **Ensure the business position is represented in elections**

- Evaluate candidates for public office
- Promote the election of public policy makers who understand and support job creation
- Promote passage or defeat of business-relevant ballot initiatives
- Administer the Tucson Metro Chamber Political Action Committee (PAC)

#### **Increase the voice of business with local, state and federal officials**

- Represent business at City Council and County Board meetings
- Schedule business leaders to appear at City Council and County Board meetings
- Mobilize Chamber investors to engage with policy decision makers
- Collaborate with the Southern Arizona Defense Alliance

### WORKFORCE DEVELOPMENT

#### **Improve workforce readiness**

- Lead Intern to Career program for high school students
- Foster better alignment between education and private sector
- Collaborate with Earn to Learn program

#### **Develop future business leaders**

- Host the Emerging Leaders Council
- Collaborate with Greater Tucson Leadership

#### **Promote strategic problem solving between private and public entities**

- Increase Chamber investor awareness of issues and candidate positions
- Maintain the Coalition Against Retail Theft (CART)
- Provide *We Can Help* online help desk resource

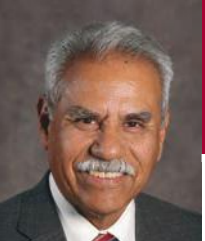
#### **Host public policy forums**

- Lead delegation of business leaders to Washington, D.C. to advocate with federal officials
- Host the State of the State Address
- Host the State of the City Address
- Host Issues Over Easy
- Host Interface

#### **Create new economic opportunity for Tucson region**

- Promote the expansion of air service at Tucson International Airport
- Host procurement workshops with federal, state, county and city entities
- Advocate for expanded military mission assignments throughout Southern Arizona





## Chairman's Message

Larry Lucero  
Chairman of the Board

# ELC, Developing Future Business Leaders

Southern Arizona has many assets, one of which is Southern Arizona's residents. One group in particular holds great promise for the future of the business community – the young professionals who have dedicated themselves to community and personal betterment, many of which participate in the Tucson Metro Chamber's Emerging Leaders Council (ELC).

The original intent to gather top performing under-40 professionals and gifted technicians from a broad cross section of the region has been highly successful. The ELC has become a must join organization for upwardly-mobile young entrepreneurs and professionals who want to accelerate their career and grow professionally.

What differentiates the ELC from other groups is its demonstrated commitment to mentorship. Mentorships with accomplished senior business leaders have opened doors for many ELC members and have blossomed into meaningful exchanges of insight as well as advice on career paths, training opportunities and visioning of what the future holds.

The Chamber is dedicated to helping these young professionals advance their skills and knowledge of the political, economic and social challenges we face in Southern Arizona. ELC members interface with elected and appointed leaders from government and education, as well as with business and non-profit leaders of the region.

The Emerging Leaders Council has also become a trusted contributor to members of the Tucson Metro Chamber Board of Directors on issues involving strategies to keep Tucson competitive in a world economy.

Southern Arizona's business community will one day be in the hands of these emerging leaders and it is imperative that we help shape these individuals so they are prepared to manage business operations, enrich the local economy and one day mentor the next generation.

Developing future business leaders and improving workforce readiness is a top priority for the Tucson Metro Chamber. I invite you to join us in this effort. If you are interested in becoming a mentor for a member of the Emerging Leaders Council please contact (520) 792-1212.

The Chamber will continue to work diligently to be the catalyst for business growth, convener of leaders and influencers and the champion for a stronger community, but together we can get more done.

Larry Lucero  
Chairman of the Board



## Executive Committee

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Tucson Metro Chamber

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"Over our 15 year history with the Tucson Metro Chamber, we have seen firsthand how much they advocate for Tucson businesses and the Southern Arizona community. We are extremely grateful for the high level of service provided to us over the years and look forward to our continued relationship in the years to come."



**Tom Kittle,**  
General Manager  
Kittle Design Construction



## President's Message

Michael V. Varney  
President & CEO

# Why I Am an Independent Voter

Have you had enough of Washington politics yet? I have. As a matter of fact, I reached my limit about six years ago. That's when I switched my voter registration to the big "I" for independent.

I am sick of hearing about conspiracy theories and identity politics.

I am sick of the contest about who is the biggest dirtbag.

I am sick of one transgression being justified by other transgressions.

I am sick of the party line being more important than serving the people.

But maybe all hope is not lost. In April of this year about a dozen area business executives joined a few execs from the Tucson Metro Chamber on a fly-in to D.C. to visit with our elected leaders. We met with nine of them in two days. The summary I wrote and sent to Chamber investors upon our return included (in part) the following:

*"The purpose of our visit was to bring the voice of the Tucson and Southern Arizona business community to these elected officials. Looking back on our two very busy days, this was without question a "mission accomplished" experience.*

*Here is the first item on a list of takeaways:*

1) **CENTRISM** *Believe it or not, there appears to be a growing group of center-left and center-right moderates who are talking about bipartisanship and working together. The number of our DC representatives who expressed these views is far greater than we have experienced on our visits in 2015 and 2016. One Democrat even said that, 'Sixty percent of Democrats are okay with negotiating' (on the subject of healthcare)."*

In August, we experienced another refreshing example of courage, problem solving and bipartisanship when Congresswoman Martha McSally announced that she and about 20 other brave souls from her side of the aisle and about 20 members of Congress from the other side of the aisle (including Arizona's own Kyrsten Sinema and Tom O'Halleran) had convened to work on solutions to the volatile healthcare issue. The result was a five-point plan to "break the fever" of the debate (as Congresswoman McSally put it) and actually come up with some solutions that both sides might be able to sell to their counterparts.

The Chamber thought so much of her efforts and the five-point plan that we organized a meeting with Congresswoman McSally and representatives of small and large businesses, and executives from the healthcare industry and health insurance industry. During the meeting, Congresswoman McSally used the term "walk the plank" to describe the risks that she and the other members of the problem-solving coalition were taking. I assume that meant that the party bosses might not smile on their attempts to actually find middle ground and get something done. Since when is finding middle ground and serving constituents grounds for "walking the plank"?

The Tucson Metro Chamber salutes those elected officials who live and work in the "sane center" of the political spectrum. We need more like you. And as the fastest-growing bloc of voters, we independents look forward to hearing more from you.

A handwritten signature in black ink that reads "Michael V. Varney". The signature is fluid and cursive, with a long horizontal line extending from the end.

Michael V. Varney  
President & CEO

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## PUBLIC AFFAIRS COUNCIL UPDATE



### Government Affairs Message

Robert Medler  
Vice President of  
Government Affairs

The Tucson Metro Chamber's Public Affairs Council is comprised of investors immersed in public policy analysis. The group engages in discussions focused on pro-business initiatives at the local, state and federal levels with topics ranging from economic development and growth, to transportation, to healthcare.

The Public Affairs Council began in early April with budget presentations from the city manager and county administrator. Since then, the Council has heard updates on school finance policy, Border Patrol/U.S. Customs operations in the Tucson sector, and the Sonoran Corridor along with other large economic development projects. Every one of these presentations generated robust discussions and allowed the Council to create advocacy goals for the Chamber that pertain to these areas of interest.

Some of the Public Affairs Council's action items include drafting language for a "Fly Local" initiative that seeks to encourage companies to fly out of Tucson instead of Phoenix for business travel. The Council also evaluated several City initiatives that will be on the November ballot. The recommendations for the initiatives were forwarded to the Board of Directors, who then announced the Chamber's formal position on these issues.

*For more information, please contact Grace Gegenheimer (520) 792-2250, ext. 182.*

## Rio Nuevo – A Great Turn Around Story

Since its inception in 1999, the Rio Nuevo Multipurpose Facilities District has been plagued with controversy. With failed proposed arenas and aquariums, it appeared that they were floundering and were not able to stay out of the news. We all remember reading about the financial audits and the mismanagement of funds and were in disbelief that this was happening. However, since 2012, there has been a significant turnaround and now is something that we can look favorably on. They are helping to turn Downtown Tucson into a destination location that all of Tucson can be proud of.

Rio Nuevo has been able to do this through leveraging private sector dollars to create more investment. Downtown has come alive with festivals and events such as Second Saturdays and TenWest and new restaurants such as Janos Downtown Kitchen & Cocktails and 47 Scott. For instance, in 2012 there were only a handful of restaurants in Downtown. Today, there are more than 80 restaurants and bars. There has been an explosion of nightlife as well with student housing driving a constant presence in the area.

Some of the projects that have been completed are renovations to the Tucson Convention Center and the Greyhound Bus Terminal. The Tucson Convention Center was viewed, by many, as a deteriorating eyesore. Since Rio Nuevo took over, they completed renovations that are now drawing concerts (all of which are sold out for 2017) and the Tucson Roadrunners (the Coyote's minor league hockey team). The District also helped attract Caterpillar and will assist in the creation of their Tucson Mining Center, thus creating more than 500 jobs in Downtown Tucson.

These are wonderful accomplishments but they are not nearly done. There are going to be four new hotels downtown: the AC Marriott Hotel, a Marriot Moxy Hotel, a fully refurbished Hotel Arizona property and a new Tucson Convention Center Hotel. Another upcoming project is City Park that will be the new headquarters of Hexagon Mining as well as a food hall, similar to Eataly in New York City. They are working to create a pedestrian friendly, walkable environment for the community. There are even plans for a Starbucks to open downtown (finally...).

This is all great news but there is still work to be done. The Tax Incremental Financing (TIF) authorizing legislation is set to sunset next year. Rio Nuevo is planning to go to the Arizona State Legislature in the 2018 session to request an extension of the financing. The Tucson Metro Chamber will be following the development of the legislation and will support the reauthorization of the TIF to ensure the great success we've had now will continue for years to come.

Robert Medler  
Vice President of Government Affairs



TUCSON  
METRO  
CHAMBER

## CITY OF TUCSON GENERAL ELECTION ENDORSEMENTS

City Council Ward 3  
**Gary Watson (I)**

City Council Ward 5  
**Richard Fimbres (D)**

**Ballot Propositions:**

Proposition 204 (Strong Start Tucson)

**OPPOSE**

Proposition 406 (Mayor and Council Salary Increase)

**SUPPORT**

Proposition 458 (\$180 Million School Improvement Bonds)

**SUPPORT**

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employees, friends and associates.  
And be sure to take it to the polls  
when you vote.**



## INTERN TO CAREER

# Tucson Metro Chamber Expands Intern to Career Program

In 2015, the Tucson Metro Chamber assembled a large group of local business leaders to listen to their challenges and identify ways the Chamber could address them. These Chamber investor “Roundtables” concluded that the biggest challenge facing local businesses is finding qualified workers. Lack of workplace talent was identified as the biggest obstacle to the success of business and the overall growth of our local economy.

Roundtable discussions with local educators were also held and we discovered that businesses were not aware of the curricula being taught and our high schools are not aware of the talent needs of local businesses.

Out of these discussions was born the Chamber’s Intern to Career (I2C) program. I2C is a one-of-a-kind collaboration between the Tucson Metro Chamber and Southern Arizona schools to connect outstanding, goal-oriented students.

The 2017 summer I2C program recently concluded with more than 20 students completing their internships connecting with businesses in automotive technologies, healthcare, hospitality, construction and engineering.

Building upon the success of the program, the Tucson Metro Chamber is pleased to announce the expansion of Intern to Career. New partnerships for summer 2018 include:



The Tucson Metro Chamber applauds these schools for providing this opportunity to their students and we will continue to reach out to additional schools with an invitation to participate. The Chamber believes that by working together we can help solve the current and future challenges facing our business community.

The Tucson Metro Chamber is currently expanding our database of businesses and would like to invite business owners to partner in building the future workforce for Southern Arizona.

**If your business would like to participate, please contact (520) 792-1212.**






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# EMERGING LEADERS COUNCIL



## VOICES OF THE GENERATIONS



Michael V. Varney  
*President & CEO,  
Tucson Metro  
Chamber*

For decades, parents have had a difficult time figuring out what makes their children tick. The differences in dress and music of those who are growing up versus the generation that preceded them are legendary. Each generation is imprinted with its own tastes and ways of doing things. Societal norms and major events cause each generation to form its unique world view -- a world view they will carry with them the rest of their lives.

We thought it would be interesting to compare the world views of senior executives and rising stars about Tucson and Southern Arizona. Members of the Tucson Metro Chamber's Emerging Leaders Council (ELC) are under the age of 40 and are widely regarded to be the next generation of local leaders. ELC members have a high level of social, economic and political awareness. Each has been assigned a mentor who is a senior executive. Mentors and mentees meet regularly to tap into each other's strengths, wisdom and community vision.

We thought it would be interesting to explore the perceptions of these two groups through the filters of what's right and what needs fixing in our community. We asked six pairs of these senior executives and their younger proteges to answer three questions:

- **What is Southern Arizona's biggest asset?**
- **What is Southern Arizona's biggest liability or challenge?**
- **If I were the CEO of Southern Arizona for a day, I would \_\_\_\_\_.**

You may agree or disagree with the viewpoints of these two groups, but we are quite sure you will find their responses interesting and provocative. Enjoy!





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### What is Southern Arizona's biggest asset?

Our natural environment. We live in a beautiful place. While much of the country is freezing half the year and muggy for much of the rest, Tucson is either perfect or hot... but that's why we have air conditioning in our cars and buildings. It should be a slam dunk to recruit companies to Tucson. We have unbelievable vistas, sunsets and mountains, a very low cost of living, no snow, ice, hurricanes, tornadoes, earthquakes and 286 days of sunshine per year. If you live on one of the coasts, it is cooler in the summer, but it'll cost two to three times as much and (in my experience) the people aren't as kind and genuine as they are here.

### What is Southern Arizona's biggest liability or challenge?

"The principle goal of education in the schools should be creating men and women who are capable of doing new things, not simply repeating what other generations have done; men and women who are creative, inventive and discoverers, who can be critical and verify, and not accept, everything they are offered."  
- Jean Piaget

In 2015, 74.3 percent of students graduated high school in Pima County. High school dropouts are disproportionately more likely to end up in poverty, at the same time our businesses desperately need a qualified workforce. As a small business owner, I can easily agree, the toughest thing in business is finding good people.

### If I were the CEO of Southern Arizona for a day, I would...

finally make the change everyone says they want, but don't have the courage to do. Capture our region's rightful portion of state tax revenue sharing and HURF funds by incorporating large sections of unincorporated Pima County. This is only possible by first changing the canard that is ward-only primaries and city-wide elections. Those in power won't entertain a smidge of vulnerability to their single party monopoly by engaging in honest competition, instead choosing to isolate the city from funds and individuals who work and play in the city, but don't participate in their sales taxes, property taxes or elections.

### What is Southern Arizona's biggest asset?

The University of Arizona is Southern Arizona's best asset, leading the way in education, research, innovation, workforce training and development and job creation. Go Cats!

### What is Southern Arizona's biggest liability or challenge?

1). Arizona ranks 48th in K-12 spending per student, and leads the nation in cuts to higher education. Investing in our students and home-grown college graduates is key to our region's prosperity.

2). A perception that our region is not "business-friendly." This perception over time has hurt business relocation, job creation and the economic health and vitality of our region.

### If I were the CEO of Southern Arizona for a day, I would...

- Spur job creation, economic growth and prosperity.
- Bring the state's legislators and educators together to develop a solution to increasing our state's high school and college graduates.
- At the end of one day as Southern Arizona's CEO, I would ask for an extension of my contract, *since Rome was not built in a day...*



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Marketing Manager &  
QMS Administrator,  
AGM Container Controls, Inc.



**Lesli Pintor**  
Lecturer, Business Communications,  
University of Arizona,  
Eller College of Management

#### What is Southern Arizona's biggest asset?

Southern Arizona's biggest asset is its location, including weather. Having nearly 300 days of sunshine yields so many opportunities for the alternative energy industry. It also increases the chances of multi-national collaboration, and Southern Arizona is a great gateway into Mexico and Latin America. Its close proximity to California, the world's fifth strongest economy, also serves commercial opportunities.

#### What is Southern Arizona's biggest liability or challenge?

The first liability is to keep thinking of Tucson as the Old Pueblo, a small town with small ideas. Metro Tucson has a population of 1,000,000; that's not a small town. We need to act big and in forward-thinking ways so we can keep growing in smart and sustainable ways.

The second biggest challenge is finding opportunities for Tucson's young professionals to want to stay in Tucson. This includes having a better school system so that parents want to educate their kids here, as well as more cultural and entertainment events. Most importantly, we need larger businesses that compensate well and can support long-term career opportunities. For many educated and capable Tucson employees, professional upward mobility is a dream that is unlikely to come to fruition.

#### If I were the CEO of Southern Arizona for a day, I would...

try to figure out how to control, stop or improve urban sprawl. The more Tucson expands, the more it needs roads, infrastructure and upkeep, which puts a strain on resources. By limiting outward expansion and encouraging upward expansion, we'd have a better hold on the needs of our community. Related to this idea, I would also incorporate more of the city, which would redefine city limits.

#### What is Southern Arizona's biggest asset?

I am a Southern Arizona native, and have lived in Tucson for more than 20 years. I love this place for many reasons, including our great university. I think we have several other wonderful assets to offer individuals of all ages and companies alike. Obviously, our climate and geography draw folks here, but our community's open, giving, caring and more relaxed nature are the things that people stay here for.

#### What is Southern Arizona's biggest liability or challenge?

We don't always leverage what we have to benefit the overall community. We are a large city that thinks like a small town, and while this is one of the things I really like about Tucson, we sometimes miss out on opportunities for progress. We are uniquely situated between Mexico and the state capital, we have a top-rated research university, and we have some strong companies headquartered here. We really need to leverage that position to benefit the overall community, while still keeping our unique personality.

#### If I were CEO of Southern Arizona for a day, I would...

annex the urban parts of Pima County into the City of Tucson so we could benefit from additional state funding for roads and other infrastructure improvements, and the thousands of people working in the city, but living outside the city limits, would be able to vote in city elections. I think we would get better comprehensive regional planning that way.



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**Jennifer Chenault**  
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#### **What is Southern Arizona's biggest asset?**

I was born and raised in Southern Arizona. I went to school, founded a company and started a family here. I believe that Southern Arizona has had some big wins in the past few years and has the potential to do so much more. Southern Arizona's biggest asset is its size. In Tucson, people say we are the "biggest small town" and I see this as an opportunity. The area is small enough where if you want to make an impact, you can, but large enough to support great, thriving businesses.

#### **What is Southern Arizona's biggest liability or challenge?**

Southern Arizona's biggest challenge is retaining talent. We have a top tier research institution that educates more than 40,000 students per year and we should continue to strive to create an environment that supports the employment needs and lifestyle desired by young talent. This means creating and attracting businesses, supporting those businesses and having an open mind when it comes to change.

#### **If I were the CEO of Southern Arizona for a day, I would...**

try to spark a more serious conversation between the cities all over Arizona. We sometimes focus too much on the differences between our cities, when the rest of the nation just sees us as "Arizona." If we can bridge the short gaps between us, not only can we be a more productive Southern Arizona, but a more productive state.

#### **What is Southern Arizona's biggest asset?**

Southern Arizona's biggest asset is the community of people that live and work here. The ability to make a difference in the community is very possible here in Southern Arizona. No matter what your passion is, there is a group that one can get involved in. Our community works at making sure Tucson stays a great place to live by supporting businesses and residents of Tucson.

#### **What is Southern Arizona's biggest liability or challenge?**

Southern Arizona's biggest challenge continues to be in the areas of gaining corporations to headquarter here and workforce development. This has been a challenge over the years, although we have made strides, we must continue to look for ways to improve both situations. Having high paying jobs with a skilled workforce will bring economic gains to our region.

#### **If I were the CEO of Southern Arizona for a day, I would...**

reach out to similar cities that have successfully developed jobs and attracted companies and ask them specifically how they accomplished this in their region. This outreach would be in partnership with members of the economic development associations, the various chambers of commerce, informal and formal leaders of the community and the leadership groups in Tucson. A wide reach of varying experiences and skill sets could be brought together to impact the changes that are possible for Tucson.





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**Erin Paradis, Ed.D.**  
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BASIS Tucson North



**Suzanne McFarlin**  
Suzanne McFarlin, LLC,  
Executive Leadership Coaching

### **What is Southern Arizona's biggest asset?**

The young people of Southern Arizona are our biggest asset. I have had the privilege of working in K-12 education for the past 12 years and I can say with certainty that the youth of Southern Arizona are incredibly talented, bright and innovative. They give me hope for the future. We are fortunate to have a diverse educational community in Tucson with some of the best schools in the nation. With transformational educators and talented students, we should feel proud of this part of our community and recognize our local schools for the good work they are doing.

### **What is Southern Arizona's biggest liability or challenge?**

Southern Arizona has an issue of its perception, and that is a liability for long-term growth. I was recently talking about Tucson to some colleagues from the east coast, and they were legitimately surprised that I was a native Tucsonan and chose to stay in Southern Arizona. As a proud resident of Southern Arizona, I know how rich and vibrant our culture is, and how much there is to do here. I want everyone to share this perspective. We need to shift the perception of the Tucson metro area, in order to attract businesses, organizations and families to this community. We are evolving as a community, and Southern Arizona is a wonderful place to raise a family. So much has changed in recent decades, we need to showcase the best of who we are and take pride in our unique, beautiful culture.

### **If I were the CEO of Southern Arizona for a day, I would...**

start by asking leaders from private and public sectors to gather to identify our top priorities for a shared vision, talk about the issues that separate us and collaborate to solve problems together. We need to address job growth as a community and determine how we can attract organizations to our city. We need to discuss poverty and how we support those in need. We also need to discuss funding for preK-12 education and how we can connect schools (private, public and charter) to local businesses and state universities in a meaningful way that benefits all stakeholders involved. We need a clear plan for supporting young people in their education and in their path toward becoming working citizens of this community. Any strong leader knows that long-lasting change does not happen in a day, but with a shared vision and strategic plan, meaningful changes can occur.

### **What is Southern Arizona's biggest asset?**

Southern Arizona's biggest asset is the people. We live in a place where people care about each other and about our community. That translates into a strong sense of place. Recently, while meeting with a colleague, she shared her story of coming to Tucson for a holiday and 'falling in love.' Shortly after, she relocated to the Old Pueblo and has made it her home. There's something special about where we live. It's beautiful, but it has a collective heart that makes it embracing.

### **What is Southern Arizona's biggest liability or challenge?**

Southern Arizona's biggest challenge is the limited career opportunities. Looking at Tucson through the eyes of my children and their friends, they do not see the abundance of career options and jobs that a bigger city offers. Therefore, most have moved away. As an independent business owner specializing in executive coaching and leadership development, I also feel limited in the number of options for clients who need my services. Much of that is the size of businesses in Tucson and their ability to invest in talent development. Young professionals also don't see an abundance of social opportunities if they are single and seeking a vibrant social community. That is not the case for me. I am in awe of how much Tucson has come alive with fun new places to dine and the vibe that accompanies that. There are many options for outdoor recreation, theatre, live music and other cultural experiences, all of which could appeal to people of all ages and stages of life.

### **If I were the CEO of Southern Arizona for a day, I would...**

promote more of what's good about Tucson to those who live here. I would also promote the idea that we all own the responsibility for continuing to make the place we live thrive. That means we all can and should do our part in improving our education system, both its funding and quality, our infrastructure and the opportunity to earn a good living.



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**Mary Venezia**

Director, Enrollment Initiatives  
& Special Events,  
Enrollment Management,  
University of Arizona

**Alex Rodriguez**

Vice President,  
Government & External Affairs,  
Vector Launch, Inc.

**What is Southern Arizona's biggest asset?**

Southern Arizona is beaming with talent. We are a community of innovators, change-makers, compassionate and thoughtful leaders – who truly intend to build communities best prepared for the future, while honoring our strong cultural history. In particular, we have a myriad of strengths in our under-40 population, my generation... our future leaders.

**What is Southern Arizona's biggest liability or challenge?**

In order to cultivate our strengths, we need to ensure that Southern Arizona is a place for us to create strong foundations for our future and build careers with long-term stability and growth. We need to continue to make Tucson a place we are proud to call home. We can do this by investing in our shakiest structure, public education. Our education systems should be places that best prepare students, foster social justice and celebrate our communities. We need to support educators and administrators invested in the future of Southern Arizona by providing the appropriate resources, training and compensation.

**If I were the CEO of Southern Arizona for a day, I would...**

increase support to our public education system. I would create structures and programming to encourage students to finish high school and be best prepared for postsecondary opportunities. I would empower educators and administrators to make necessary improvements on their systems.

There is much talent, opportunity, and strength in Southern Arizona, which is why I am blessed to call Tucson home.

**What is Southern Arizona's biggest asset?**

Our single biggest asset is the remarkable strength, diversity and resilience of our people across Tucson and Southern Arizona. Think about it. We span the full spectrum of exceptional world-renowned talent from foremost rocket scientists, to cutting-edge university researchers, to risk-taking entrepreneurs who have generated untold wealth. It is a source of pride to have and attract incredible individuals to our region. We have enjoyed a strong and healthy dose of well accomplished individuals in their fields for decades. Yet, at the same time, with some 350 thousand living in poverty and another large segment living at just above poverty, we are leaving enormous potential on the table, particularly in this current economic cycle where high-tech high paid jobs are increasingly difficult to fill.

**What is Southern Arizona's biggest liability or challenge?**

Our single biggest liability from my perspective is the mindset of 'accepting' to have a large portion of our population not reaching their fullest potential. Imagine how we could transform the region faster as an internationally competitive tech hub. What if we could move all children and deserving young adults from high-risk, low-motivation to high-skilled, highly-motivated career pathways in a much stronger, more robust and more efficient manner? Our regional workforce would be the envy of the world. To do so means that we must continue to build stronger regional alignment among all stakeholder groups, organizations and the private sector. Risk capital, the engine of new economic growth, tends to flow toward places where great ideas and strong talent is readily available. There is no reason on Earth why that can't be here in Tucson and Southern Arizona where we have many other complimentary assets that help create a positive multiplier effect on the greater economy.

**If I were CEO of Southern Arizona for a day, I would...**

challenge the region to a bolder vision of what can be for Tucson and Southern Arizona. It starts with an inspiring vision, a clear and concise regional action plan and a massive appetite to go make it happen!

## Are you new to Southern Arizona?

**Have you been recently promoted to an executive position?**

**Do you need to upgrade your understanding of the social, economic and political systems that make Tucson and Southern Arizona tick?**

**Are you looking for a way to volunteer/give back/pay it forward, or want to have an entry point into becoming more involved in our dynamic community?**

New Executive Welcome (NEW) is an immersive two-day educational experience that gives you an insider's look at Tucson, Pima County and Southern Arizona. NEW is an ideal "crash course" in the systems that shape our community, our economy and our culture. NEW builds a solid foundation of community awareness and connections for business professionals.

Upon completing the program, you'll have the knowledge, tools and enthusiasm to become a better executive and better community steward. NEW will provide you a "back of the house" learning experience you could not duplicate in many years on your own.

In two days, a series of local experts, representatives from key organizations, political leaders, civic leaders and stakeholders provide a deep dive into our region's issues, affairs and character. Topics presented include:

- Southern Arizona history and demographics
- Economic development
- Political systems
- Education
- Arts and culture
- Regional planning
- Social systems
- Education
- Downtown revitalization

**You may be new to our area or new to your executive position, but there's no reason to behave like a newbie. NEW is instant awareness and instant connectivity.**

For more information, a schedule of NEW sessions and to register, go to **TucsonChamber.org/NEW**





**Aaron Skoczen**  
VP of Finance,  
General Air Control, Inc.



**Howard Stewart**  
President/CEO,  
AGM Container Controls, Inc.

### **What is Southern Arizona's biggest asset?**

From an economic perspective, I believe that the University of Arizona is Southern Arizona's biggest asset. For Pima County alone, the UA currently employs more than 10,600 full time people and provides an economic impact of more than \$6.5 billion. While Raytheon is Southern Arizona's largest private employer, the largest primary employer, and provides a direct infusion of outside capital with an economic impact in excess of \$3 billion, the UA provides more than 8,000 graduates every year. These highly educated graduates are an essential contribution to our human capital and workforce needs, which is a necessary resource to attract new business and drive Southern Arizona's economy.

### **What is Southern Arizona's biggest liability or challenge?**

Southern Arizona's largest challenge is that we are losing the educated workforce and human capital that we've worked so hard to develop at the UA, Pima Community College and our other institutions. According to a survey done in 2013 by Start Up Tucson, only about 18 percent of UA graduates expect to stay in Tucson after they receive their diploma. This "brain drain" is a contributing force in our restricted growth opportunities. To combat this, we need to do a better job of attracting more business to Tucson and making sure that the education our students are receiving matches the needs of the current market.

### **If I were the CEO of Southern Arizona for a day, I would...**

focus on immediately improving Tucson's image and natural beauty by addressing the many weeds, ill-kept vegetation and trash seen along our major roads and freeways. I would begin by modeling Albuquerque's "There's a Better Way" work program, which employs panhandlers to clean up the city. I would also provide more enforcement for our existing Neighborhood Preservation Ordinance, which restricts weeds over six inches tall. This single day of authority would allow me to support my belief in keeping our city beautiful.

### **What is Southern Arizona's biggest asset?**

Is it the University of Arizona??? Is it Davis Monthan Air Force Base??? Is it Fort Huachuca??? Is it Raytheon Missile Systems???

No, the correct answer is "none of the above". Rather, without question, Southern Arizona's biggest asset is our Sonoran Desert and the accompanying desert climate, which, in turn, makes Tucson one of the sunniest cities in the U.S. As such, our desert and its climate attract over a half-million visitors to our Southern Arizona region annually.

In turn, these visitors spend billions of dollars lodging in our region's hotels, eating in our region's restaurants, shopping in our region's malls, golfing on our region's golf courses, etc.

### **What is Southern Arizona's biggest liability or challenge?**

Without a doubt, Southern Arizona's biggest liability and challenge is education. This is the number one issue for Southern Arizona businesses, in that applicants for employment are frequently not job-ready. As such, both local and state governments need to increase funding at the K-12, community college and undergraduate levels. In particular, our region needs to develop students with science, technology, engineering and math (STEM) skills. In addition, our region's educators need to focus on having our students develop their critical thinking and communication skills. This is what our employers need!

Moreover, if far more of Southern Arizona's students were able to attain such education, this would attract more job providers to come to our region, which, in turn, would raise our region's gross domestic product, increasing the happiness factor for virtually all of our citizens.

### **If I were the CEO of Southern Arizona for a day, I would...**

figure out a way to ensure that every Southern Arizona high school graduate has a viable action plan for what he/she plans to do after graduation.

Currently, only 30 percent of Southern Arizona graduates have such a plan! However, in my mind, at least 40-50 percent of such graduates should be college-bound.

Moreover, failure to obtain such higher education frequently results in it being much more difficult for the given high school graduate to meet his/her own economic needs, let alone having the requisite finances to raise a family.

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## LEAVE A LASTING IMPRESSION

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## How Important Is Information Security For Your Business?



Nate Hutchings,  
CASP  
*Director of  
Information Security*

As many as 50 percent of Americans were likely impacted recently with the breach of personal information of one of America's largest credit bureaus. The internet and the world of IT are dynamic entities, ever-growing and transforming. What was secure yesterday may not be secure today and we all have something to lose through vulnerable data networks. Cybersecurity is crucial to companies regardless of their size. From clients' credit card information to employee social security numbers to personal medical data—a loss in any of these areas could prove devastating to most organizations.

Even more concerning is that it takes an average of 146 days before an organization first detects a breach. When a burglar robs your store, you know about it immediately, but there are no alarms or sensors that go off during a cyber-attack.

So how do companies protect themselves? "You can outsource the work," says Kim Chantani, CPA, CGMA. "But you can't outsource the responsibility." You may think you're covered because you outsource your IT operations to an IT service company, but many times these companies provide standard packages that may or may not be appropriate for you. They maintain service and troubleshoot problems, but are not proactively securing data and mitigating risk.

The first step is to recognize it as a priority and get a solid understanding of potential risks. A few questions you can start out asking yourself are:

- Is all of my software up-to-date? (i.e. the most recent editions of Word, Outlook, Excel, Windows, etc.)
- Have I had any virus/malicious software issues?

- Has my security system been tested to adequately protect against viruses?
- Can my employees spot phishing attempts?
- Do I have an IT disaster recovery plan?
- Have I tested my data recovery capabilities and successfully retrieved files from the backup system?
- Do I have an inventory list of all hardware and software?
- Most business owners might not be able to answer "yes" to all of these questions—what's even scarier is when your answer is "I don't know."

The second step businesses should consider is hiring a third party to conduct an IT Risk Assessment. A Risk Assessment looks at security inventory, IT policies and procedures, backup systems, and vulnerability and penetration testing. At the end of your assessment you should have a clear understanding as to the status of your network risks and guidance on how to protect against unwanted threats so you can make more efficient use of your IT dollars.

R&A CPAs is one of the first firms in Tucson to offer third-party IT Risk Assessments. As auditors, it is our job to understand significant facets of each company we work with while also holding the unique position of being completely independent. It is in this same manner that we are able to provide the assurance of security to clients.

You owe it to your clients and customers to provide them with assurance and the comfort that their information is secure. Your company wants to preserve its valuable assets and you need the peace of mind to know that you're covered, safe and secure! When you decide it's time to take a closer look at your IT network security, call Nate Hutchings, CASP, with R&A CPAs for a complimentary consultation at 520-881-4900.



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# GREATER TUCSON LEADERSHIP

connect. learn. lead.



**Kasey Hill**  
*Executive Director*

For more than three decades, Greater Tucson Leadership (GTL) has been the catalyst creating and connecting vibrant and engaged leaders in the Southern Arizona region.

Nearly 1,000 community leaders have graduated from the GTL program in its 37-year history. Each year, GTL accepts around 40 emerging and seasoned leaders, from diverse backgrounds, to participate in the GTL experience. The class hosts a monthly session focused on the following topics: government,

economic development, education, arts and culture, criminal justice, healthcare, border, and environment.

The potential to become a great leader lies within each and every one of us, and programs like Greater Tucson Leadership offer a chance to identify and develop our talents to create positive change in our communities.

During the 10-month-long program, GTL fosters an environment where ideas are exchanged, skills are developed, and values are identified.

The program provides an experience in which people can truly immerse themselves in Tucson; and they leave the program with a renewed sense of pride in their community. This pride, coupled with a strengths-based positive leadership curriculum, prepares a new group of leaders who are equipped with the knowledge, passion and skills to tackle important issues and create a vital sense of place.

The GTL Class of 2018 kicked off in mid-August with an overnight retreat at the Triangle Y Ranch Camp in Oracle, AZ. The retreat offered participants a chance to connect, reflect on their individual strengths and values and to build a strong team dynamic. The class will participate in a monthly issue day and will also be tasked with a class project benefitting the community.

## The Class of 2018 Participants:

**Margarita Arellanes,**  
Tucson Metro Chamber

**Shannon Baggini,**  
Lovitt & Touche

**Andrea Barre,**  
Randstad

**Erika Bartz,**  
Pfizer Inc.

**Zachary Bickel,**  
Strongpoint Marketing

**Daliah Bui,**  
BeachFleischman

**Gregg Busch,**  
Pima Community College

**Diane Carlson,**  
Cushman & Wakefield I PICOR

**Michaela DeYoung,**  
Goodmans Interior Structures

**Kimberlyn Drew,**  
Long Realty

**Emilia Eldridge,**  
Child-Parent Centers

**Lisa Fahey,**  
University of Arizona Honors College

**Brandy Ferrer,**  
Pathfinder Strategies

**Robert Fischer,**  
Farhang & Medcoff, PLLC

**Meredith Ford,**  
CASA de la Luz Hospice

**Lorenzo Gonzalez,**  
Allwyn Consultants

**Jeff Hatfield,**  
AAA Landscape

**Shannon Heuberger,**  
University of Arizona

**Dennae Huerta,**  
Cenpatico Integrated Care

**Joyce Jaden,**  
Pima Community College

**Zack Jarrett,**  
Layered Logic Inc.

**Jeff Kiewel,**  
Goodmans Interior Structures

**Jen Koevary,**  
University of Arizona

**Jim Marten,**  
Tucson Medical Center

**Scott Matlick,**  
Ronald McDonald House

**Deena Mattias,**  
Desert Diamond Casinos

**Katie Maxwell,**  
University of Arizona

**Chris McNamara,**  
Beacon Group Inc.

**Dan Moxley,**  
Diaper Bank of Southern Arizona

**Albert Murrieta,**  
Child-Parent Centers Inc.

**Elizabeth Nielsen,**  
Valley Medical Center Foundation

**Heather Parker,**  
Caterpillar Inc.

**David Perez,**  
Pascua Yaqui Tribe

**Svetlana Pitman,**  
Gary Brown & April Worden Companies

**Shawn Roberts,**  
Caterpillar Inc.

**Jason Robinson,**  
Northwestern Mutual

**Eric Smith,**  
National Bank of Arizona

**Gemma Thomas,**  
Children's Clinics

**Brandon Thomas,**  
Desert Diamond Casinos

**Dave Volk,**  
CBRE

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## Military Affairs Committee Serves Southern Arizona Military



Ellen Jimenez  
Military Affairs  
Committee Chair

Since 1929, the Tucson Metro Chamber's Military Affairs Committee (MAC) has maintained a continuously close relationship between Davis-Monthan Air Force Base and the Tucson community. Over the years that relationship has expanded to all military installations in Southern Arizona including the Western Army Aviation Training Site, the 162nd Air National Guard, the ROTC units at the University of Arizona, and the Navy and Marine units in Tucson. The MAC is dedicated to the tasks of building and maintaining

bridges of understanding and cooperation between the military and civilian communities in Tucson and Southern Arizona.

MAC's mission is to connect Tucson military with Tucson businesses while supporting the missions, personnel, and morale of local military with financial sponsorships, networking, education, continued encouragement and advocacy.

The last few months have been busy for the Military Affairs Committee.

Twelve A-10's from the 354th Fighter Squadron along with approximately 200 Airmen from the 355th Maintenance Group from Davis-Monthan Air Force Base recently returned from a six-month deployment in support of Operation Inherent Resolve in the fight against ISIS. MAC was there to send them off with deployment goodie bags full of Tucson treats and words of farewell. MAC was also there to welcome them home upon their return.

The MAC visited the newly returned Maintainers with Operation OtterPop. Operation OtterPop gives our MAC members a chance to personally share their gratitude with the Airmen of Davis-Monthan Air Force Base, many of whom are working on the flight line in the Tucson heat. More than 800 OtterPops and frozen bottles of water were handed out to these deserving Airmen.

On September 5, an Iraqi student pilot was killed when an F-16 Fighting Falcon crashed while conducting a routine training mission in conjunction with the Arizona Air National Guard's 162nd Wing. The MAC quickly organized a collection point for items such as water, Gatorade, sun screen, and lip balm for the Emergency Operation Center team of 50-70 Airmen and first responders, who were at the crash scene for a few weeks.

If you are interested in learning more about MAC and how you can help serve Southern Arizona's military, contact 520-792-1212.





**Brian Barker**  
President  
Barker Contracting, Inc.

**EDUCATION:** Attended Pima College

**ORIGINALLY FROM:** Tucson!

**FAMILY:** Wendy (wife); Tyler (son)

**PROUDEST ACCOMPLISHMENTS:** When I started my own company, my vision was to fill it with employees who were excited to come to work every day and didn't seek or need frequent direction. I'm very proud of the people I've brought on board. I trust them to accomplish their goals and to seek me out when they need me. I couldn't be happier with my team. I'm also very proud of the work we do to support the community including working with our very dedicated and caring non-profits.

**BIGGEST PROFESSIONAL CHALLENGE:** Moving up from the field to the president of Barker Contracting meant I had to let go of some tasks I really enjoyed and that led to my success, like managing projects. I had to work on my leadership and networking skills and had to learn how to build new strong alliances.

**WHAT I WOULD SAY IN TWO MINUTES IF I COULD SPEAK TO EVERYONE IN GREATER TUCSON:** When we work together and focus on this community we all love and less so on ourselves as individuals, we can accomplish great things!

**TOP THINGS ON MY BUCKET LIST:**

1. Visit the Great Wall of China
2. Go on an African Safari
3. Take a rafting trip through the Grand Canyon



**Jeff Christensen**  
CEO  
HealthSouth Rehabilitation Institute  
of Tucson

**EDUCATION:** Masters of Business Administration, Texas A&M Corpus Christi; Bachelor of Science – Occupational Therapy, State University of New York Downstate Medical Center

**ORIGINALLY FROM:** Jamestown, New York

**IN TUCSON AREA SINCE:** 2007

**FAMILY:** Deb (wife); Tyler (son); Hannah (daughter)

**PROUDEST ACCOMPLISHMENTS:** My proudest accomplishment so far is my ability to open a long term acute care hospital from the ground up in Charlotte, North Carolina as a relatively new CEO. I led a team who was tasked with establishing a board, creating all policies, hiring staff and securing all regulatory licensing. Since I've been in Tucson, my proudest accomplishment is helping to raise more than \$700,000 for local non-profits including the American Heart and Stroke Association, Christian Youth Theater and Children's Museum. During the 10 years I have been at HealthSouth, I am most impressed with my strong leadership team that has significantly improved patient satisfaction and employee engagement.

**BIGGEST PROFESSIONAL CHALLENGE:** My biggest professional challenge so far was having to evacuate my hospital in Corpus Christi, Texas before a hurricane hit. I was a brand new CEO at the time. I had to close the facility after the hurricane but was successful in helping find jobs for nearly all of my employees.

**WHAT I WOULD SAY IN TWO MINUTES IF I COULD SPEAK TO EVERYONE IN GREATER TUCSON:** I am so impressed with how generous and helpful Tucsonans are. Their willingness to assist organizations and individuals, whether it's by giving their time, knowledge or money, is unlike any other city I've lived in. I would express gratitude to the folks who make Tucson the incredible city it is.

**TOP THINGS ON MY BUCKET LIST:**

1. Visit the Galapagos Islands, Thailand and Australia
2. Own a ranch that includes rescue dogs, alpacas and miniature donkeys
3. Meet Jonathan Goldsmith, "the most interesting man in the world" from the Dos Equis beer commercials. People often say I could be a stunt double for him!





### Alejandra Santamaria

Vice President, General Manager  
and Director of Sales  
Univision Arizona

**EDUCATION:** BA in Communication Studies and Business minor from Loyola Marymount University

**ORIGINALLY FROM:** Los Angeles, CA

**IN TUCSON AREA SINCE:** August 2014

**FAMILY:** Married for almost 22 years to Atilio; twin 18-year-old boys Maximiliano and Sebastian who are Freshmen at the University of Arizona; two bulldogs Rex (Frenchie) and Daisy (English).

**PROUDEST ACCOMPLISHMENTS:** Being the first to graduate college in my family. My recent promotion to general manager and establishing the Women's Leadership Council (WLC) at Univision. Working at Univision and being given the opportunity of professional growth within the company that empowers, educates, informs and entertains my community makes me very proud.

**BIGGEST PROFESSIONAL CHALLENGE:** Learning how to articulate my aspirations and plans to advance in my career. Culturally I was brought up to be hard working but very modest and humble. Over time I learned that I needed to speak up for myself and share my career goals with management. Once I started doing that, my career got on a fast track to becoming a general manager.

**WHAT I WOULD SAY IN TWO MINUTES IF I COULD SPEAK TO EVERYONE IN GREATER TUCSON:** Pima County is home to almost 400,000 Hispanics. Hispanics are driving the population growth and represent 56 percent of the population under 18. Latino buying power in Tucson is estimated to be \$10 Billion in 2019 and expected to almost double to \$18 Billion in just 10 years! Univision is one of the most highly trusted household brands in the Latino community across the country. It's the television network that many families seek for entertainment and information needed to successfully navigate this country. I'd like to extend an offer to the Tucson business community to reach out and learn more on how they can access this fast-growing consumer group and impact their business. Check us out at [univisionaz.com](http://univisionaz.com)

#### TOP THINGS ON MY BUCKET LIST:

1. Visit Machu Picchu – Peru
2. Live at least one year in another country
3. Teach myself Italian or Portuguese



### Barbi Reuter

President  
Cushman & Wakefield | PICOR

**EDUCATION:** Studied political science and regional development at U of A; BSBM University of Phoenix

**ORIGINALLY FROM:** Upstate NY

**IN TUCSON AREA SINCE:** 1978, via Colorado Springs and Philadelphia

**FAMILY:** Married to David with four kids and two grandkids (his, mine and ours, who all feel like ours)

**PROUDEST ACCOMPLISHMENTS:** Serving community youth through our PICOR Charitable Foundation, Tucson Girls Chorus, and YMCA; creating and nurturing a unique corporate culture that supports and enriches 46 families.

**BIGGEST PROFESSIONAL CHALLENGE:** Diversifying our commercial real estate sales/leasing team.

#### WHAT I WOULD SAY IN TWO MINUTES IF I COULD SPEAK TO EVERYONE IN GREATER TUCSON:

There is no better place to live, work and play. Embrace what makes Tucson unique. We are on the cusp of improving prosperity community wide, and we advance it best when we keep the greater good front of mind. Public/private trust is higher than I have seen it. Let's build on that momentum.

#### TOP THINGS ON MY BUCKET LIST:

1. Learn to play the piano
2. Visit my amiga in New Zealand
3. Raft the Grand Canyon



**Steve Touché**  
President  
Lovitt & Touché, Inc.

**EDUCATION:** BS, 1984 Graduate of Arizona State

**ORIGINALLY FROM:** Tucson

**IN TUCSON AREA SINCE:** 1958

**FAMILY:** Perri (wife); Ashley and Kristen (daughters); Robbie, Blake and Wilson (grandsons); Robin and C.J. (sons-in-law);

**PROUDEST ACCOMPLISHMENTS:** Marrying my wife and raising two outstanding young women. Growing a thriving family business.

**BIGGEST PROFESSIONAL CHALLENGE:** Continuing to find employees who are passionate about serving our clients. Creating a common vision that can be followed by our staff. Breeding a culture of relevance in our respective communities.

**WHAT I WOULD SAY IN TWO MINUTES IF I COULD SPEAK TO EVERYONE IN GREATER TUCSON:**  
Transportation, education, water and business environment. We must pay attention to the basics and create an environment that business can thrive in.

**TOP THINGS ON MY BUCKET LIST:**

I don't believe in bucket lists but if I did:

- Play Augusta National just once



**Adriane Hofmeyr**  
Partner  
Quarles & Brady LLP

**EDUCATION:** BA, LLB, LLM

**ORIGINALLY FROM:** South Africa

**IN TUCSON AREA SINCE:** 2005

**FAMILY:** Two beautiful teenage children, Finlay and Lucy; my partner David and his five children, his mother, father, step-mother, brothers, sister, sisters-in-law, and all their children, all in Tucson!

**PROUDEST ACCOMPLISHMENTS:** Immigrating to America in 1999 and having to start my professional life over. I remember the pride I felt when I was handed my first American business card - I served as a deputy district attorney in Colorado Springs, Colo. - and feeling part of a system that I believe is mostly designed to do the right thing. A close second was arguing (and winning) at the 9th Circuit Court of Appeals in San Francisco, making case law on the issue of sovereign immunity.

**BIGGEST PROFESSIONAL CHALLENGE:** Immigrating, moving states, and having babies - all of these provide challenges to gaining traction in any career, and particularly in the law. I've been settled in Tucson for 12 years now, and have put down roots in this diverse, historically colorful, geographically gorgeous and kid-friendly town.

**WHAT I WOULD SAY IN TWO MINUTES IF I COULD SPEAK TO EVERYONE IN GREATER TUCSON:**

We need to keep finding ways to keep Tucson true to its roots, but also attractive enough for our kids to want to stay and raise their families here. That involves keeping education levels high, making the city environmentally sustainable, and also attracting business and entrepreneurial opportunities.

**TOP THINGS ON MY BUCKET LIST:**

1. Argue before the U.S. Supreme Court (I'd settle for just meeting any one of the Justices)
2. Move in with any or all of our seven children when we're old (preferably in an RV parked in their drive for part of the year)
3. Take a luxury cross-continent train trip from sea to shining sea



## American Heart Association/ American Stroke Association



BETSY STUETZE  
EXECUTIVE DIRECTOR

**Describe your organization and your organization's purpose. Who does your organization serve? How do you serve?**

The American Heart Association/American Stroke Association is a national, voluntary health organization. Our mission is "Building healthier lives free of cardiovascular diseases and stroke." Heart disease and stroke are the No. 1 and No. 3 killers of Americans.

To improve the lives of all Americans, we provide public health education in a variety of ways. We're the nation's leader in CPR education training. We help people understand the importance of healthy lifestyle choices. We provide science-based treatment guidelines to healthcare professionals to help them provide quality care to their patients. We educate lawmakers, policymakers and the public as we advocate for changes to protect and improve the health of our communities.

**What are some of the challenges that your organization faces?**

Access to healthy, affordable food and knowledge of heart healthy living are primary factors contributing to the current generation of youth that are not expected to outlive their parents.



**How would you like to interact with the business community on a higher level?**

We have numerous opportunities for businesses to have a positive effect on the health and well-being of their workforce including our Workplace Health Solutions program, which offers a suite of evidence-based tools to help you maximize your current employee health program. We also encourage businesses to be a part of promoting the cardiovascular health of the Southern Arizona community through sponsoring CPR training kits for local high schools, Jump Rope for Heart and other community-wide initiatives.

## Tucson Desert Art Museum



RHONDA SMITH  
DIRECTOR

**Describe your organization and your organization's purpose. Who does your organization serve? How do you serve?**

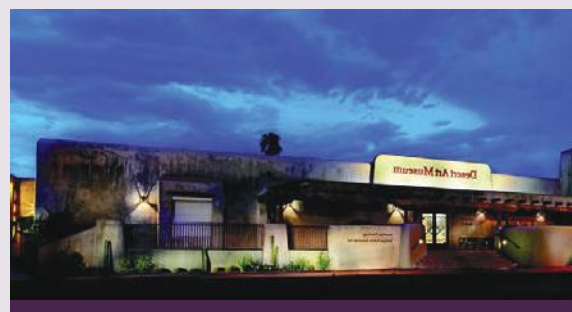
The Museum is dedicated to the preservation, exhibition and education of its visitors about the Desert Southwest and its surrounding areas. We exhibit and preserve a premier collection of southwestern art, artifacts and textiles as well as creating and hosting several rotating exhibitions each year on topics bringing history to life to our visitors through art.

**What are some of the challenges that your organization faces?**

Recognition and identification as a new organization is our biggest challenge.

**How would you like to interact with the business community on a higher level?**

The Museum would love to host more networking groups to help us get the word out about the events and exhibitions of the museum.



# New Investors

## August 2017

**Bisbee Breakfast Club**  
Broadway/Country Club  
P (520) 327-0029  
[www.bisbeebreakfastclub.com](http://www.bisbeebreakfastclub.com)  
RESTAURANT - AMERICAN

**Bisbee Breakfast Club**  
Ina/Thornysdale  
P (520) 579-7495  
[www.bisbeebreakfastclub.com](http://www.bisbeebreakfastclub.com)  
RESTAURANT - AMERICAN

**Bisbee Breakfast Club**  
Sunrise/Swan  
P (520) 329-8769  
[www.bisbeebreakfastclub.com](http://www.bisbeebreakfastclub.com)  
RESTAURANT - AMERICAN

**Bisbee Breakfast Club**  
Erie/AZ-80  
P (520) 432-5885  
[www.bisbeebreakfastclub.com](http://www.bisbeebreakfastclub.com)  
RESTAURANT - AMERICAN

**HomeGoods Tucson Distribution Center**  
P (520) 306-3100  
[www.homegoods.com](http://www.homegoods.com)  
DISTRIBUTORS

**Nohemi's Threading Studio, LLC**  
P (520) 647-2549  
[www.Nohemis.com](http://www.Nohemis.com)  
BEAUTY SALONS AND/OR SUPPLIES

**Ragazzi Northern Italian Cuisine**  
RESTAURANT - ITALIAN

**REVEL Mt Lemmon Marathon & Half**  
[www.runrevel.com/rml](http://www.runrevel.com/rml)  
EVENT AND/OR CONVENTION SERVICES  
AND/OR FACILITIES

**Staff Matters**  
P (520) 647-9100  
[www.StaffMattersInc.com](http://www.StaffMattersInc.com)  
EMPLOYMENT SERVICES AND/OR AGENCIES

**Unity Station**  
P (520) 909-1767  
CONSULTANTS - BUSINESS AND/OR  
MANAGEMENT

## July 2017

Arizona Multihousing Association  
P (520) 323-0643  
[www.azmultihousing.org](http://www.azmultihousing.org)  
ORGANIZATIONS AND/OR ASSOCIATIONS

**Casa Ninos School of Montessori, Inc.**  
P (520) 751-1454  
[www.casaninos.org](http://www.casaninos.org)  
SCHOOLS AND/OR EDUCATIONAL SERVICES

**Excel Mechanical, Inc.**  
P (520) 791-7049  
[www.wexl4u.com](http://www.wexl4u.com)  
CONTRACTORS - AIR CONDITIONING AND/  
OR HEATING  
PLUMBING FIXTURES, PARTS & SUPPLIES -  
RETAIL

**G2 Contracting, LLC**  
P (520) 207-6145  
[www.g2contractingllc.com](http://www.g2contractingllc.com)  
CONTRACTORS - GENERAL

**Goldsmith Real Estate**  
P (520) 219-3100  
[www.goldsmithtucson.com](http://www.goldsmithtucson.com)  
REAL ESTATE SERVICES  
PROPERTY MANAGEMENT

**GreenSeal, A Division of Excel Mechanical, Inc.**  
P (520) 791-7049  
[www.greensealemi.com](http://www.greensealemi.com)  
CONTRACTORS - GENERAL  
CONTRACTORS - AIR CONDITIONING AND/  
OR HEATING

**Guild Mortgage Company**  
P (520) 425-8700  
[www.less2own.com](http://www.less2own.com)  
MORTGAGES AND/OR CONTRACTS

**HTG Molecular Diagnostics**  
P (520) 901-2139  
[www.htgmolecular.com](http://www.htgmolecular.com)  
HEALTH CARE AND/OR MEDICAL SERVICES

**Kool Air Manufacturing, LLC**  
P (520) 900-5665  
[www.koolairman.com](http://www.koolairman.com)  
MANUFACTURERS  
CONTRACTORS - AIR CONDITIONING AND/  
OR HEATING  
DISTRIBUTORS

**Long Insurance Group - Megan Rosales**  
P (520) 918-6567  
REAL ESTATE SERVICES

**Long Realty - Judi Baker**  
P (520) 918-3777  
[www.jbaker.longrealty.com](http://www.jbaker.longrealty.com)  
REAL ESTATE SERVICES

**Long Realty - Patti Borden**  
P (520) 850-3908  
[www.pattib.longrealty.com](http://www.pattib.longrealty.com)  
REAL ESTATE SERVICES

**Long Realty - Anne Crooks**  
P (520) 918-1605  
[www.annec@longrealty.com](http://www.annec@longrealty.com)  
REAL ESTATE SERVICES

**Long Realty - Kimberly Drew**  
P (520) 237-1408  
[www.kimberlyndrew.com](http://www.kimberlyndrew.com)  
REAL ESTATE SERVICES

**Long Realty - Nancy Fung Martin**  
P (520) 906-2593  
[www.nancym.longrealty.com](http://www.nancym.longrealty.com)  
REAL ESTATE SERVICES

**Long Realty - Joe Gamboa**  
P (520) 665-3177  
[www.joegamboa.longrealty.com](http://www.joegamboa.longrealty.com)  
REAL ESTATE SERVICES

**Long Realty - David Guthrie**  
P (520) 406-4702  
[www.hacienda-group.com](http://www.hacienda-group.com)  
REAL ESTATE SERVICES

**Long Realty - Christie Hall**  
P (520) 407-8666  
[www.christieh.longrealty.com](http://www.christieh.longrealty.com)  
REAL ESTATE SERVICES

**Long Realty - Didi Holmes**  
P (520) 617-3434  
[www.tucsonDiDi.com](http://www.tucsonDiDi.com)  
REAL ESTATE SERVICES

**Long Realty - Tea Honkanen**  
P (520) 360-3937  
[www.tea.longrealty.com](http://www.tea.longrealty.com)  
REAL ESTATE SERVICES

**Long Realty - Leslie Jackson**  
P (520) 918-2486  
[www.lesliejackson.arizonahomesearch.com](http://www.lesliejackson.arizonahomesearch.com)  
REAL ESTATE SERVICES

**Long Realty - Pat Jessup**  
P (520) 918-4822  
[www.pjessup.longrealty.com](http://www.pjessup.longrealty.com)  
REAL ESTATE SERVICES



**Long Realty – Deidre Larrabee**

P (520) 918-6582  
www.deidre.longrealty.com  
REAL ESTATE SERVICES

**Long Realty – Stephanie Lee**

P (520) 918-5441  
www.stephanielee.longrealty.com  
REAL ESTATE SERVICES

**Long Realty – Susan Mendez**

P (520) 888-8844  
www.longrealty.com  
REAL ESTATE SERVICES

**Long Realty – Bruce Mims**

P (520) 407-7710  
www.blmims.longrealty.com  
REAL ESTATE SERVICES

**Long Realty – Michele O'Brien**

P (520) 918-7405  
www.micheleobrien.com  
REAL ESTATE SERVICES

**Long Realty – Denice Osbourne**

P (520) 918-5983  
www.DeniceSellsTucson.com  
REAL ESTATE SERVICES

**Long Realty – Karin Phillips**

P (520) 918-5953  
www.kphillips.longrealty.com  
REAL ESTATE SERVICES

**Long Realty – Angela Sandeline**

P (520) 665-3193  
www.angelas.longrealty.com  
REAL ESTATE SERVICES

**Long Realty – Wyatt Saul**

P (520) 954-5564  
www.wyattsaul.com  
REAL ESTATE SERVICES

**Long Realty – Su Swanne**

P (520) 918-3821  
www.SuSwanne.longrealty.com  
REAL ESTATE SERVICES

**Long Realty – Cindie Wolfe**

P (520) 918-5981  
REAL ESTATE SERVICES

**Long Realty Mortgage Company –  
Nathania Chaney**

P (520) 918-5210  
nathaniachaney.longmortgage.com  
REAL ESTATE SERVICES

**Long Realty Mortgage Company – Jon  
Humig**

P (520) 665-4445  
jonhumig.longmortgage.com  
REAL ESTATE SERVICES

**Long Realty Mortgage Company – Mary  
Maza-Abihai**

P (520) 918-5225  
marymaza.longmortgage.com  
REAL ESTATE SERVICES

**Long Realty Mortgage Company – Matt  
Rivera**

P (520) 918-4842  
www.longrealty.com  
REAL ESTATE SERVICES

**Tractor Supply Company**

P (520) 295-2955  
www.tractorsupply.com  
RETAILERS

**UnitedHealthcare**

P (602) 255-8455  
www.uhc.com  
INSURANCE SERVICES

**World Airline Training Solutions (W.A.T.S.)**

P 6-422-027-7861  
TRAINING PROGRAMS

## June 2017

**Anderson Art and Printing**

P (602) 488-4802  
www.TucsonBannerPrinting.com  
PRINTERS

**Black Bear Diner**

P (520) 790-8881  
www.blackbeardiner.com  
RESTAURANT - AMERICAN

**Canyon Ranch**

P (520) 749-9000  
www.canyonranch.com  
WELLNESS  
RESORTS  
SPAS - BEAUTY & DAY

**Clear Vision Express**

P (520) 395-2619  
www.clearvisionexp.com  
OPTICIANS AND/OR OPTOMETRISTS AND/OR  
OPTICAL GOODS

**Jewish Federation of Southern Arizona**

P (520) 577-9393  
www.jfsa.org  
SOCIAL SERVICE ORGANIZATIONS

**La Paloma Academy Central Campus**

P (520) 721-4205  
www.lpatucson.org/central/  
SCHOOLS AND/OR EDUCATIONAL SERVICES

**La Paloma Academy Lakeside Campus**

P (520) 733-7373  
www.lpatucson.org/lakeside/  
SCHOOLS AND/OR EDUCATIONAL SERVICES

**La Paloma Academy South Campus**

P (520) 807-9668  
www.lpatucson.org/south/  
SCHOOLS AND/OR EDUCATIONAL SERVICES

**Universal Wallboard Corporation**

P (520) 512-8444  
www.universalwallboard.com  
CONTRACTORS - DRYWALL  
CONSTRUCTION MANAGEMENT

**Vescio Law Firm, P.C.**

P (520) 829-7080  
vesciolaw.com  
ATTORNEYS

# Investor Anniversaries

## August

**55 YEARS**  
Harlow Gardens

**54 YEARS**  
Tucson Airport Authority

**51 YEARS**  
Evergreen Mortuary  
Cemetery & Crematory

**49 YEARS**  
Pima Community College

**47 YEARS**  
Vantage West Credit Union  
Grant/Arcadia

**46 YEARS**  
Sasiadek's IT Solutions

**40 YEARS**  
Royal Automotive Group

**36 YEARS**  
Arizona Theatre Co.

**35 YEARS**  
Hilton Tucson El Conquistador  
Resort

**32 YEARS**  
Calvert & Ivester, PLLC  
Hamstra Heating & Cooling,  
Inc.

**27 YEARS**  
W W Williams

**25 YEARS**  
Salt River Project

**24 YEARS**  
Amerson Surveying, Inc.  
Arizona Historical Society  
Frontier Towing, Inc.

**22 YEARS**  
Wright Flight, Inc.

**21 YEARS**  
Williamson's Heating &  
Cooling, Inc.

**20 YEARS**  
CopperPoint Mutual  
Insurance Company  
Granite Construction  
Company

**19 YEARS**  
Reed's Compounding  
Pharmacy

**17 YEARS**  
Tucson Gem and Mineral  
Society

**16 YEARS**  
Alorica - Tucson East  
Iron Mountain

**14 YEARS**  
Varitech Commercial Services,  
Inc.

**11 YEARS**  
Agero  
The Home Depot  
Broadway/Pantano

**10 YEARS**  
4 Wheel Parts

**9 YEARS**  
Jackson Hewitt Tax Services,  
Inc.  
Lutheran Social Services of  
the Southwest  
SA Recycling

**7 YEARS**  
Crest Insurance Group, LLC

**6 YEARS**  
390th Memorial Museum  
Bon Voyage Travel  
Foothills Properties  
WSM Architects, Inc.

**5 YEARS**  
ACH Retirement Plan  
Consultants, Inc.  
Chase Bank  
22nd/Alvernon  
22nd/Harrison  
22nd/Wilmot  
6th Ave/29th St  
Ajo/16th Ave  
Broadway/Camino Seco  
Broadway/Country Club  
Broadway/Houghton  
Broadway/Wilmot  
Campbell/River  
Campbell/Water  
Congress/Stone  
Golf Links/Harrison  
Golf Links/Kolb  
Grant/Alvernon  
Grant/Silverbell  
Houghton/Rita Ranch  
Irvington/Campbell  
Jenna Nicole/Cortaro  
Oracle/Golder Ranch  
Oracle/Magee  
Oracle/Rancho Vistoso  
Oracle/Roger  
Oracle/Rudasill  
Park/1st St  
River/La Cholla  
Speedway/Pantano  
Speedway/Swan  
Sunrise/Kolb  
Sunrise/Swan  
Tanque Verde/Sabino  
Canyon

Thornydale/Ina  
Valencia/Cardinal  
Dark Horse Media  
Effortless HR, Inc.  
Horizon Financial Group, LLC  
National Kidney Foundation  
of Arizona  
Southern Arizona Logistics  
Education Organization  
TM International

**4 YEARS**  
Agape Hospice & Palliative  
Care  
Arizona Virtual Academy and  
Insight Academy of  
Arizona  
HBS Management Solutions  
Poly Print, Inc.  
Square & Compass Children's  
Clinic  
Union Public House

**3 YEARS**  
Faith Christian Fellowship of  
Tucson  
G2Mobile, LLC  
Park University  
Tucson Botanical Gardens  
Watermill Express, LLC  
Wells Fargo Bank  
Golf Links/Kolb  
Houghton/Broadway  
Zerorez

**2 YEARS**  
Catalunya Apartments  
GSW Telecom & Consulting  
Heartland Hospice  
Miraflores Apartments  
Sonora Quest Laboratories  
4th St/Appaloosa  
Highway 92/Foothills  
Innovation Park/Tangerine  
LaCanada/Continental  
Sonora Quest Laboratories of  
Tucson  
Alvernon/Fifth St  
Carondelet/Wilmot  
LaCholla/Ina  
LaCholla/Rudasill  
St. Mary's/Anklam  
Valencia/Midvale Park  
Wilmot/5th St  
Strategic Issues Management  
Group  
Walmart Neighborhood  
Market  
Ina/Thornydale

**1 YEAR**  
Arizona Communication  
Experts  
Mutual of Omaha Bank  
NuEar Hearing Center  
Professional Global Etiquette  
SCBS, LLC  
TRAK - Therapeutic Ranch for  
Animals and Kids  
U-Haul of Southern Arizona

## July

**77 YEARS**  
Atmosphere Commercial  
Interiors

**58 YEARS**  
Wells Fargo Bank  
Stone/Alameda

**55 YEARS**  
CAID Industries, Inc.  
CenturyLink, Inc.  
Citizens Transfer & Storage  
Co., Inc.  
Kalil Bottling Co.  
Quebedeaux Buick GMC  
Raytheon Missile System  
Shamrock Dairy  
Suddath Relocation Systems  
Tanque Verde Guest Ranch  
The Ashton Company, Inc.  
Tucson Electric Power Co.  
White Stallion Ranch

**54 YEARS**  
Arizona Daily Star  
ASARCO, LLC  
BBVA Compass  
Broadway/Craycroft

**52 YEARS**  
Holmes Tuttle Ford  
KVOA Communications, LLC

**51 YEARS**  
Konica Minolta Business  
Solutions USA, Inc.

**48 YEARS**  
CBRE, Inc.  
Long Realty Company  
RE Darling Co., Inc.  
Sundt Construction, Inc.

**44 YEARS**  
DoubleTree by Hilton Tucson  
- Reid Park

**43 YEARS**  
Tucson Association of  
Realtors

**42 YEARS**  
OneAZ Credit Union  
Park/1st St

**41 YEARS**  
Waste Management, Inc.

**40 YEARS**  
The Estes Co.

**35 YEARS**  
O'Rielly Chevrolet, Inc.

**28 YEARS**  
iheart Media  
Kaneen Communications

**27 YEARS**  
Unicom Grafix, Inc.

**22 YEARS**  
Robert Half International

**21 YEARS**  
Tofel Construction

**20 YEARS**  
Reid Park Zoological Society

**19 YEARS**  
Office of Pima County School  
Superintendent  
Perfection Plastic Surgery and  
Skin Care

**18 YEARS**  
InTegriLogic Corporation

**16 YEARS**  
CARF  
Women's Empowerment  
Partnership, Inc.

**14 YEARS**  
JW Marriott Starr Pass Resort  
& Spa  
Simpleview

**12 YEARS**  
Casino Del Sol Resort - AVA  
Amphitheater  
Tucson Parks & Recreation  
Department

**11 YEARS**  
East Lawn Palms Mortuary &  
Cemetery  
Funeraria Del Angel South  
Lawn  
Shepard Exposition Services

**10 YEARS**  
Arizona Technology Council

**9 YEARS**  
AARP  
Catholic Tuition Support  
Organization



## 8 YEARS

LeeShanok Network Solutions  
MEB Management Services  
Tucson Appliance Company  
Walmart Neighborhood Market  
22nd/Craycroft  
Grant/Alvernon  
Oracle/Magee  
Ruthrauff/La Cholla  
Valencia/Cardinal

## 7 YEARS

Linkages  
Minkus Advertising  
Specialties  
Sign Magic  
Youth On Their Own

## 6 YEARS

Envision Eyecare Center, P.C.  
Interfaith Community Services  
Junior Achievement of Arizona, Southern District  
Tucson Business Centre

## 5 YEARS

Bank of America  
Comanche/Craycroft  
Downtown Tucson Partnership  
Graybar  
Micro Import Service  
Premier Auto Center  
Tech Parks Arizona  
Tucson Scottish Rite

## 4 YEARS

Donor Network of Arizona  
Fred G. Acosta Job Corps Center  
Frost, A Gelato Shoppe  
Jim Click Kia  
O'Leary Construction, LLC  
Realty Executives Tucson  
Securaplane, a Meggitt Company  
Univision Communications

## 3 YEARS

Amphitheater Public Schools  
Boys & Girls Clubs of Tucson  
Brooklyn Bedding  
Encantada at Dove Mountain  
Encantada at Riverside Crossing  
Encantada at Steam Pump  
Fresenius Medical Care  
Old Pueblo Community Services  
Refugee Focus  
Tucson Grill Cleaning  
University of Arizona South  
Vantage West Credit Union  
1st/Limberlost  
Broadway/Old Spanish Trail  
Cortaro/I-10

Craycroft/29th  
Craycroft/Broadway  
Magee/Oracle  
Nexus/Valencia  
Oracle/Pinto  
Speedway/Euclid  
Tanque Verde/Sabino Canyon  
Valencia/Country Club  
Wilmoth/Speedway  
Walmart Supercenter  
Houghton/Old Vail  
YWCA of Tucson  
Zucarmex USA

## 2 YEARS

EMS Realty, Inc.  
Kneaders Bakery & Cafe  
Wilmoth/Broadway  
Tucson Youth Development

## 1 YEAR

Hensley Beverage Company  
Kneaders Bakery & Cafe  
Craycroft/River  
Oracle/Linda Vista  
Pace Technologies  
Turner Laboratories, Inc.  
Whole Foods Market  
Oracle/Ina  
River/Craycroft  
Speedway/Country Club

# June

## 37 YEARS

Tucson Federal Credit Union

## 32 YEARS

Donna Durns, Life Member

## 29 YEARS

Pantano Vista/Harrison Hills  
Mobile Home Park

## 28 YEARS

Cottonwood Tucson

## 26 YEARS

Judith A. Weddle, Life Member

## 25 YEARS

Thomas Promotions, Inc.

## 24 YEARS

CBIZ Benefits & Insurance Services, Inc.  
Intuit  
Pima County Public Library

## 22 YEARS

Maly & Associates

## 18 YEARS

Northwest Exterminating Company, Inc.  
Outlet Electrical Supply, Inc.

## 17 YEARS

Arico Plumbing  
CTI, Inc.

## 16 YEARS

The Hotel Congress  
Med-Tech, Tools for Mature Living

## 15 YEARS

Fairview Manor

## 13 YEARS

Geico  
ISS Facility Services  
San Miguel High School

## 12 YEARS

Chapman Honda  
HealthSouth Rehabilitation Institute of Tucson

## 11 YEARS

Tucson Recycling & Waste Services

## 10 YEARS

Institute for Better Education

## 8 YEARS

ACS Air Conditioning Services  
Hampton Inn & Suites Tucson East/Williams Center  
Walmart Supercenter  
La Cholla/Magee

## 7 YEARS

Amity Foundation  
CORE Construction  
Madden Media HyperLocal Online Solutions

## 6 YEARS

Alliance Bank of Arizona  
Camp Lowell/Swan  
Craycroft/Broadway  
Bancroft & Associates  
C. H. Robinson Worldwide, Inc.  
Eugene Carter, LegalShield Independent Associate  
Shaffer Dry Cleaning & Laundry

## 5 YEARS

Bank of America  
Ajo/Mission  
Broadway/Camino Seco  
Broadway/Randolph  
Broadway/Wilmoth  
Campbell/Adelaide  
Campbell/Skyline  
Continental/La Canada  
Cortaro/I-10  
Grant/Craycroft  
Houghton/Rita Ranch  
Ina/La Cholla  
Irvington/Campbell  
Nogales Hwy/Calle Arroyo Sur

Oracle/1st Ave  
Oracle/Ina  
Oracle/Limberlost  
Stone/Pennington  
Stone/Speedway  
Swan/Sunrise  
Tangerine/1st Ave  
Tanque Verde/Catalina Hwy  
Tanque Verde/Sabino Canyon  
Thornsdale/Linda Vista  
Valencia/Midvale Park  
Bank of America - Commercial Banking  
Campbell/Skyline  
Diaper Bank of Southern Arizona  
Film Creations  
Focus HR, Inc.  
Hacienda Del Sol Guest Ranch Resort  
Plumbing Suppliers, Inc.  
RBC Wealth Management  
Walmart Supercenter  
Tangerine/Oracle

## 4 YEARS

Anchor Wave Strategic Website Solutions  
Expect More Arizona  
McDonald's  
22nd/Randolph Pkwy  
22nd/Kolb  
5th St./Chiricahua  
6th Ave/29th St.  
Ajo Way/Old Ajo Way  
AZ 90/I-10  
Broadway/Camino Seco  
Broadway/Park Place  
Broadway/Wilmoth  
Campbell/Ft. Lowell  
Canyon De Flores/Hwy 92  
Continental/I-19  
Cortaro/Arizona Pavilions  
Cortaro/I-10  
Crawford/Sonoita  
Craycroft/Golf Links  
Fry/Coronado  
Golf Links/Harrison  
Grant/1st Ave  
Houghton/Broadway  
Hwy 90/Avenida Escuela  
Ina/Thornsdale  
Ironwood Hill/Silverbell  
Irvington/I-19  
Linda Vista/Thornsdale  
Magee/Oracle  
Mariposa/Congress  
Oracle/1st Ave  
Oracle/Lamb  
Oracle/Wetmore  
Palo Verde/Corporate Park/Benson  
Rex Allen/ Bisbee  
River/La Cholla  
Sahuarita Rd/Rancho Sahuarita Blvd

Speedway/Alvernon  
Speedway/Craycroft  
Speedway/Kolb  
Speedway/Swan  
Swan/Camp Lowell  
Swan/Sunrise  
Tangerine/Oracle  
Tangerine/Thornsdale  
Tanque Verde/Catalina  
Tanque Verde/Grant  
Valencia/12th Ave  
Valencia/Cardinal  
Valencia/Country Club  
Valencia/Midvale Park  
Valencia/Nexus  
White Park/Grand  
Southern Arizona McDonald's Coop  
Tucson Medical Center  
Walmart Neighborhood Market  
Broadway/Camino Seco  
Walmart Supercenter  
Broadway/Country Club  
Houghton/Golf Links

## 3 YEARS

Capital Connect, Inc.  
Culver's at Kino  
Handi-Dogs  
Sundance Press

## 2 YEARS

DSA Vacations  
Earn to Learn  
First Command Financial Services  
Fry's Food Stores  
Pop-A-Lock  
The Common Group, LLC  
Tucson Desert Art Museum  
Undisputed Fitness & Training Center

## 1 YEAR

Arizona Correctional Industries  
Autobahn Indoor Speedway  
Burk, Hall & Co. Wealth Management & Investments  
DPR Construction  
Highwire Lounge  
Maxim Healthcare Services  
MSW Development Services, Inc.  
Nephroceuticals  
Pioneer Title Agency  
Tucson Museum of Art and Historic Block  
Tucson Roadrunners Hockey Club

## ANDERSON ART AND PRINTING

3255 E. Grant Road • (520) 261-5946

Anderson Art and Printing is a custom design and production company specializing in printed goods, custom art, graphic design, custom display solutions and more. Their show room serves as an art gallery and meeting place for the discussion of new projects. For the commercial side of printed goods, the website is [tucsonbannerprinting.com](http://tucsonbannerprinting.com).



## ASCENSUS, INC.

UA Tech Park, 9070 S. Rita Road #2500 • (800) 346-3860

Ascensus, a technology-enabled solutions provider that helps more than seven million Americans save for the future, hosted its ribbon cutting ceremony on August 22 in celebration of their new Tucson, AZ office. Mayor Rothschild and the Tucson Metro Chamber welcomed Ascensus executives and associates to the business community.



## BLACK BEAR DINER

6095 E. Broadway Boulevard • (520) 790-8881

Black Bear Diner wishes to thank Tucson for the warm welcome. Their team looks forward to connecting with this community. Go in and say hi – open daily 6 a.m. – 10 p.m.



## BOY SCOUTS OF AMERICA, CATALINA COUNCIL

2250 E. Broadway Boulevard • (520) 750-0385

The Boy Scouts of America have been developing the character of Southern Arizona's youth since 1911. Their youth organization offers programs and activities that instill values and teach life skills to an ever-increasing number of youth by coordinating community resources to build tomorrow's leaders today.



## CLEAR VISION EXPRESS

6691 N. Thornydale Road, Marana • (520) 395-2619

Clear Vision Express is Tucson's new, premier, full-service optical practice. Offering the highest quality optometric and optical care, they are excited to bring services to the greater Tucson community. They look forward to meeting you soon!





### IDEAL IMAGE

4343 N. Oracle Road • (520) 877-2800

*Ideal Image is a leader in cosmetic medical services including laser hair removal, CoolSculpting® fat reduction, Ultherapy® skin lifting, Broad Band Light skin therapy and a full range of injectables, including brand names such as Botox®, Juvederm®, Voluma® and Kybella®.*



### JADE STAR ACUPUNCTURE AND WELLNESS

6440 E. Broadway Boulevard • (520) 881-0827

*Jade Star Acupuncture opened in 2011 and is owned by Jennifer Parks. They currently have four licensed acupuncturists who have completed a master's degree in acupuncture and Chinese medicine. They also offer holistic nutrition counseling and massage therapy. At Jade Star Acupuncture, they simplify the mysteries of Chinese medicine.*



### KOOL AIR MANUFACTURING, LLC

929 S. Tyndall Avenue • (520) 900-5665

*Kool Air Manufacturing is proud to announce the grand opening of their fabrication shop at 929 S. Tyndall Ave. They are committed to eliminating the carbon footprint traditionally in fiberglass insulated sheet metal ductwork. The Kingspan KoolDuct System, provides more value while avoiding the fundamental flaws faced by installers for years.*



### MCDONALD'S

2525 S. Craycroft Road • (520) 747-7670

*Roger Canchola, president/CEO for Arcos de Oro, LLC/McDonald's, celebrated his McDonald's re-grand opening at 2525 S. Craycroft in Tucson. This location now features the self-order touchscreen kiosks for patrons to customize their meals, order and pay.*



### MCDONALD'S

5225 S. Palo Verde Road • (520) 741-1634

*The Cowgill Organization is excited to continue serving the community and look forward to many years of continued partnership.*







### PIMA COUNTY JTED

2855 W. Master Pieces Drive • (520) 352-JTED (5833)

High school sophomores, juniors and seniors who are interested in pursuing careers in Veterinary Science can jumpstart their careers at Pima JTED. They offer Veterinary Science programs at JTED @ Tanque Verde and the new JTED @ Amphi Land Lab. Check out all programs and enroll online [www.pimajted.org](http://www.pimajted.org).



### PANERA BREAD

845 N. Park Avenue #125 • (520) 882-5003

Panera Bread is proud to open its most recent café. This café is state of the art with several options for placing your orders. Panera also has a fantastic catering service. When planning your next event please give Panera Bread a call.



### PIMA JTED

2855 W. Master Pieces Drive • (520) 352-5833

High school sophomores, juniors, and seniors can jumpstart their careers with tuition-free Construction and Heavy Equipment Operations programs at the Dr. Alan L. Storm Center on our new 7,000 square-foot JTED @ STAR central campus. For more information, or to enroll online, visit [pimajted.org](http://pimajted.org).



### REMEDY STAFFING

5055 E. Broadway Boulevard #B-103 • (520) 745-9696

Remedy Staffing is a local family-owned agency, servicing Tucson, Marana and Oro Valley for 25 years. They provide temporary and permanent placements in the fields of clerical, administrative, human resource, technical, front office, medical, warehouse, purchasing, assembly and housekeeping. They guarantee satisfaction.



### RUSING LOPEZ & LIZARDI, PLLC

6363 N. Swan Road #151 • (520) 792-4800

Rusing Lopez & Lizardi proudly celebrates 25 years of business. RL&L is a recognized leader in commercial litigation and business counsel. Teamwork plus experience has enabled RL&L to grow into one of Tucson's most prominent and dynamic full-service law firms and has become home to some of the Southwest's most accomplished attorneys.







### TRACTOR SUPPLY CO.

1715 W. Valencia Road • (520) 295-2955

Tractor Supply Co. is committed to be the most dependable supplier of basic maintenance products to farm, ranch and rural customers.



### SILVERBELL SELF STORAGE

2720 N. Silverbell Road • (520) 622-6333

Sunset Ranch Ventures, LLC celebrated the groundbreaking for the initial phase of the redevelopment of the historic Sunset Ranch. Silverbell Self Storage is an aesthetically designed, next generation design for self storage, incorporating site optimization and low-profile buildings in a low carbon footprint and offering photovoltaic solar, LED lighting, water harvesting and native plants landscaping with high-definition security cameras and individual unit alarms. Their groundbreaking event was the kickoff for the development with completion anticipated in early 2018. Visit [silverbellstorage.com](http://silverbellstorage.com) for specials and information.



### TUCSON K12 BLENDED LEARNING CENTER: PROGRAM OF AZVA/ISAZ

5307 E. Broadway Boulevard • (520) 201-8815

Arizona Virtual Academy and Insight Academy of Arizona celebrated the grand opening of a new Tucson K12 Blended Learning Center. Their schools are excited to offer online learning through this in-person blended program and serve more students in the Tucson area.



If you are celebrating a grand opening, anniversary, expansion or new location look to the Tucson Metro Chamber and our Ambassador committee to help you celebrate your milestone.

**Contact Tammy Jensen at [tjensen@tucsonchamber.org](mailto:tjensen@tucsonchamber.org).**



TUCSON METRO CHAMBER  
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# CONGRATULATIONS 2017 WINNERS

## **Blue Cross Blue Shield of Arizona Best Place to Work**

3-30 Employees

**Fangamer**

31-75 Employees

**Contact One Call Center**

76-250 Employees

**Pueblo Mechanical and Controls**

## **Cox Business Growth**

3-30 Employees

**Re-Bath of Tucson**

31-75 Employees

**Walbro**

76-250 Employees

**Casa de la Luz Hospice**

## **Cenpatco Integrated Care Workforce Development**

3-30 Employees

**Village Bakehouse**

76-250 Employees

**AAA Landscape**

## **Tucson Electric Power Charitable Non-Profit Business**

\$50,000 - \$500,000 Total Revenue

**Tucson Girls Chorus**

\$500,001 - \$2,000,000 Total Revenue

**Literacy Connects**

\$2,000,001 - \$5,000,000 Total Revenue

**Youth On Their Own**

\$5,000,001 - \$10,000,000 Total Revenue

**SAAVI Services for the Blind**

## **Nextrio Innovation**

3-30 Employees

**Silverado Rooter & Plumbing**

31-75 Employees

**Paragon Space Development**

76-250 Employees

**Simpleview**

## **CopperPoint Small Business Leader of the Year**

**Barbi Reuter**

Cushman & Wakefield | PICOR

[TucsonChamber.org/CopperCactus](http://TucsonChamber.org/CopperCactus)



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# UPCOMING EVENTS



Visit the event calendar at [TucsonChamber.org](http://TucsonChamber.org) for more information and to register.

## **October 24**

Chamber Exchange  
Autobahn Indoor Speedway  
300 S. Toole Ave.

## **November 15**

Issues over Easy  
Hacienda Del Sol  
5501 N. Hacienda Del Sol Rd.

## **November 16 & 17**

New Executive Welcome  
Tucson Metro Chamber  
465 W. St. Mary's Rd.

## **November 30**

Interface  
Tucson Metro Chamber  
465 W. St. Mary's Rd.

## **November 30**

Public Officials Reception  
World View Enterprises  
1805 E. Aerospace Pkwy

## **January 9**

State of the State  
Tucson Convention Center  
260 S. Church Ave.



*Dates, times and venues are subject to change without notice.*



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